# ALEX POTERACK

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#### EDUCATION

Ph.D. in Economics, Boston University, Boston MA, 2016 Dissertation Title: *Compromise, Extremism, and Guilt* 

Main Advisor: Barton Lipman

B.A., Behavioral Economics and Public Policy (*Cum Laude*), Gallatin School of Individualized Study, New York University, New York, NY, 2010

### FIELDS OF INTEREST

Decision Theory, Mathematics of Economics, Behavioral Economics, Health Economics, Industrial Organization

### **Positions**

Steven Rattner Lecturer in Economics, Brown University, 2021– Lecturer in Economics, Brown University, 2019-2021 Visiting Assistant Professor, Brown University, 2017-2019 Visiting Lecturer, Wellesley College, 2016-2017

### TEACHING EXPERIENCE

### **Brown University**

Essential Mathematics for Economics, Falls 2017-2019, Springs 2018-2021, Summer 2021 Mathematics for Economists (first-year PhD course), Falls 2017-2020, 2022 Environmental Economics and Public Policy, Fall 2018, Springs 2020-2023 Intermediate Microeconomics (regular and math-intensive), Springs 2018-2019, 2022-2023

## **Wellesley College**

Environmental and Resource Economics, Spring 2017 Development Economics, Spring 2017 Principles of Microeconomics, Spring 2017 International Trade, Fall 2016 Principles of Macroeconomics, Fall 2016

## **Boston University**

Intermediate Microeconomic Analysis, Fall 2015, Spring 2016 Introduction to Health Economics, Summer 2015 International Trade, Summers 2013-2015, Spring 2016

## PROFESSIONAL SERVICE:

Vice Director of Undergraduate Studies, Brown University Department of Economics, 2021-Member, Brown Economics Department Diversity and Inclusion Action Plan Committee, 2020-2021, 2022-

Officer, BU Graduate Economics Association, 2012-2013 Co-Organizer, BU Decision Theory Reading Group, 2015 Referee, AEJ Micro

COMPUTER SKILLS: Stata, Matlab, MS Office, and LATEX

CITIZENSHIP: USA

### WORKING PAPERS

"The Compromise and Attraction Effects Through Frame Preferences" (Job Market Paper). "Extremist Politics and the Preference for Compromise" (with Benjamin L. Solow)

### WORK IN PROGRESS

Illustrated Mathematics for Economics, proposed textbook

"The Gift of Indulgence: Giving in the Presence of Guilt"

"Data Collector, M.D.: Moral Hazard and the Difficulty of Applying Big Data to Medicine"