# Anja Sautmann, Ph.D.

Department of Economics Robinson Hall, Room 303B Brown University, Box B Providence, RI 02912-B 401.863.6972 Anja\_Sautmann@brown.edu https://sites.google.com/a/brown.edu/asautmann/

### Academic Positions

Assistant Professor, Department of Economics, Brown University	Since July 2010
Visiting Assistant Professor, Economic Growth Center, Yale University	Sep 2013-May 2014
Affiliate, Population Studies and Training Center, Brown University	Since July 2010
Faculty Associate, India Initiative, Brown University	Since Sep 2012

#### Education

Ph.D. Economics, New York University	Sep 2010
M.A. Economics, New York University	Sep 2008
Diplom-Volkswirtin (Diploma in Economics), University of Munich, Germany	July 2004

### Research

## Research Support

PI, Development Frontiers award (Co-PIs Mark Dean and Simone Schaner), Economic and Social Research Council, ES/N00583X/1, "Incentives for Accurate Diagnosis: Improving Health Care Quality in Mali", Aug 2015

Co-PI, Development Frontiers award (PI Mark Dean), Economic and Social Research Council, ES/K01207X/1 "Determinants of Health Care Decisions: Children's Health in Mali", Oct 2013

PI, Research support grant, joint with Mark Dean, Aga Khan Foundation, July 2013

PI, Brown Seed Fund Award, Brown University, joint with Mark Dean and Caitlin Cohen, Feb 2012 Doctoral Dissertation Research Award, National Science Foundation SES-0849465, Feb 2009

<sup>&</sup>quot;Contracts for Agents with Biased Beliefs: Some Theory and an Experiment", *American Economic Journal: Microeconomics*, 5(3), 124-156

<sup>&</sup>quot;Age-Dependent Payoffs and Assortative Matching by Age in a Market with Search" forthcoming, American Economic Journal: Microeconomics

<sup>&</sup>quot;Credit Constraints and the Measurement of Time Preferences", with Mark Dean (revise & resubmit at The Review of Economic Studies)

<sup>&</sup>quot;Subsidies, Information, and the Timing of Children's Health Care in Mali", with Samuel Brown and Mark Dean (submitted)

<sup>&</sup>quot;Partner Search and Demographics: The Marriage Squeeze in India"

<sup>&</sup>quot;Incentives for Accurate Diagnosis: Improving Health Care Quality in Mali", with Simone Schaner

<sup>&</sup>quot;Welfare Effects of Non-Pecuniary vs. Pecuniary Incentives", with François Gerard

### Honors

Excellence in Refereeing Award, American Economic Review MacCracken Fellowship, New York University Fellow of the German National Academic Foundation	2013, 2014, 2015 2004-2008 1998-2004
Selected Conferences and Invitations	
CES Visitor, Center of Economic Studies, Munich, Germany	June 2016
German Economists Abroad Winter Conference, Munich, Germany	December 2015
Invited talk, "Natural Experiments and Controlled Field Studies", Munich University, Germany	June 2015
Stanford Institute for Theoretical Economics (SITE), Session "Experimental Economics", Stanford University	August 2014
NBER Development Summer Institute, Cambridge MA	July 2014
27 <sup>th</sup> BREAD Conference on Development Economics, UC Berkeley	May 2014
PER Visitor, Department of Economics, Columbia University	October 2013
Invited talk, "International Symposium on Gender and Sustainable Social Development: Consequences and Public Policies" Xi'an Jiaotong U., China	October 2011
Invited talk, "New directions in Applied Microeconomics – Theory and	July 2011
Evidence", hosted by NYU, CalTech, and Washington U., Florence, Italy	
Professional Service	
Organizing committee, NYU Ph.D. Alumni Conference, New York	May 2015
Selection committee, North East Universities Development Consortium Conference (NEUDC)	2014, 2015

## Referee for:

American Economic Review, Demography, Econometrica, Economic Development and Cultural Change, Economic Journal, Economic Letters, Historical Methods, Journal of Development Economics, Journal of Economic Growth, Journal of Economic Theory, Journal of the European Economic Association, Journal of Political Economy, Journal of Public Economics, Journal of Urban Economics, Oxford Economic Papers, Population, Review of Economic Dynamics, World Bank Economic Review.