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## APPOINTMENTS

Brown University  
 Associate Prof. of Economics (with tenure, 7/2026–)  
 J.M. Nelson Assistant Prof. of Economics and Entrepreneurship (7/2017–7/2026)

Yale University, Cowles Foundation for Research in Economics  
 Visiting Fellow (1/2026–5/2026)

University of Pennsylvania, Wharton School  
 Visiting Assistant Prof. of Business Economics & Public Policy (7/2020–7/2021)

## EDUCATION

Stanford University  
 PhD, Economics (2017)  
 Dissertation: *Essays in Information Market Design*  
 Main Advisor: Alvin E. Roth  
 MA, Economics (2013)

The Pennsylvania State University  
 BS, Economics (Honors), Math (Minor) (2011)  
*summa cum laude*, Economics Student Marshal

## PUBLICATIONS

Equal Pay for *Similar* Work [\[Link\]](#) (with D. Gentile, F. Kojima)  
*American Economic Review, March 2026*  
 “The Best Paper” at ACM EAAMO ’23

Crowdsourcing and Optimal Market Design [\[Link\]](#)  
*Review of Economics and Statistics, Forthcoming, 2025*

Persuaded Search [\[Link\]](#) (with T. Mekonnen and Z. Murra-Anton)  
*Journal of Political Economy, Vol. 133 (10), October 2025, 3167-3207*

Home Sweet Home: How Much Do Employees Value Remote Work? [\[Link\]](#)  
 (with Z. Cullen and R. Perez-Truglia)  
*AEA Papers & Proceedings, Vol. 115, May 2025, 276-281*

Equilibrium Effects of Pay Transparency [\[Link\]](#) (with Z. Cullen)  
*Econometrica, (Lead Article) Vol. 91 (3), May 2023, 765-802*  
 “Top Cited Article” published in *Econometrica* in 2023  
 “The Exemplary Applied Modeling Paper” at EC ’19

Stable and Efficient Resource Allocation with Contracts [\[Link\]](#)  
*AJ: Microeconomics, Vol. 15 (2), May 2023, 627-659*

Strategic Disaggregation in Matching Markets [\[Link\]](#) (with S. Nei)  
*Journal of Economic Theory, Vol. 197, October 2021*

Working Papers

Competition, Persuasion, and Search [\[Link\]](#)  
 (with T. Mekonnen)

Pushing the Envelope: The Effects of Salary Negotiations [\[Link\]](#)  
 (with Z. Cullen and R. Perez-Truglia)  
***Revise & Resubmit at Econometrica***

Peer Preferences in Centralized School Choice Markets: Theory and Evidence [\[Link\]](#)  
 (with N. Cox, R. Fonseca, and M. Pecenco)  
***Reject & Resubmit at Journal of Political Economy***

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	Equal Pay for Equal Work (for Equal Pay?) <a href="#">[Link]</a> (with B. Cowgill)
	Bertrand Menu Competition <a href="#">[Link]</a> (with F. Kojima)
	Accusing and Believing in Equilibrium: Evidence from #MeToo <a href="#">[Link]</a> (with A. Marchenko)
	Entry and Exit in School Choice Markets <a href="#">[Link]</a> (with R. Fonseca and M. Pecenco)
WORK IN PROGRESS	Equal Pay Laws in Equilibrium: Constraints, Wage Gaps, and Segregation (with F. Kojima)
	Microfoundations of Pay Transparency: Morale and Bargaining (with Z. Cullen) In preparation for <i>Pay Transparency and Equity Handbook</i>
	Wage Transparency Within and Across Firms: Experimental Evidence from Brazil (with M. Felix and I. Matavelli) In partnership with the Brazilian Ministry of Planning Winner of pilot grant from J-PAL JOI Brasil
	Pivotality, Profit, and Externalities (with S. Jain and T. Mekonnen)
	Multi-stage Discrimination (with B. McConnell and M. Pecenco)
	Is K-12 Education an Engine for Intergenerational Mobility? (with C. Adams, A. Bjerre-Nielsen, J. Bruhn, M. Gandil, and J. Kennes)
	Queuing for Segregation (with A. Bjerre-Nielsen, M. Gortz, J. Kennes, E. Mattana, and C. Neilson)
INVITED TALKS AND CONFERENCE PRESENTATIONS	<p>2026 (includes scheduled) JHU, Harvard/MIT, NUS, SMU Northwestern Gender &amp; Household Economics Workshop, NBER SI</p> <p>2025 Baruch College, Canadian Economic Theory Conference, SAET, EC'25, NBER Summer Institute, SITE, University of Queensland, University of Melbourne, Society for Institutional &amp; Organizational Economics, Boston College, Theory@Chapel Hill</p> <p>2024 Wash U, NU/Kellogg, UNSW, VIVE, Virtual Market Design Seminar Series, EC'24, SITE (Market Design, Gender), SOLE, Workshop on Information Aggregation, Virtual Market Design Seminar</p> <p>2023 UTokyo, Yale, USC, UCSD, Princeton, NBER Market Design, SITE, AEA Winter Meeting, Econometric Society Summer Meeting, MAD conference, EAAMO</p> <p>2022 Wharton, UCSB, Stanford, NYU, Cowles (coauthor presenting), WEAI, Econometric Society Summer Meeting, EC'22, Stony Brook International Conference on Game Theory, SITE (coauthor presenting)</p> <p>2021 BC, MSR, CMU/Pitt, Game Theory Society, SAET, NBER SI (Education), Matching in Practice Workshop, EC'21, UPenn, AusEM seminar</p> <p>2020 ITAM, UCSB, UPenn, SOLE, Econometric Society World Congress</p> <p>2019 Econometric Society Winter Meeting, Harvard (Social Science Applications Forum), EC '19, Econometric Society Summer Meeting, Advances with Field Experiments</p> <p>2018 AEA, EC'18, IZA Matching Workers and Jobs Online</p> <p>2017 UCSD, USC, Michigan SI, Brown, Third Workshop on Marketplace Innovation, Econometric Society (WashU), NBER Summer Institutes (IT and Digitization, Personnel Economics), Wesleyan, Penn State</p>

FELLOWSHIPS,  
AWARDS, AND  
HONORS

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2015 Econometric Society World Congress (Montreal), Simon's Institute (Berkeley)

Henry Merritt Wriston Fellowship, Brown University (2025)

Haley-Shaw Fellowship, Stanford University (2016-2017)

Stanford Economics Outstanding TA Award (Graduate Game Theory, 2014-2015)

Stanford Graduate Fellowship (2011-2012)

Phi Beta Kappa (2010)

TEACHING

Designing Internet Marketplaces/Theory of Market Design (undergraduate course)

Market Design (PhD field course)

Applied Modeling (PhD field course)

PHD STUDENTS

Ricardo Fonseca (2024)

Kristin Petersmann (2020)

PROFESSIONAL  
SERVICE

*Referee for: AEJ: Micro, AEJ: Policy, AER: Insights, American Economic Review, Econometrica, Economics Letters, Games and Economic Behavior, International Economic Review, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Journal of Labor Economics, Journal of Urban Economics, Labour Economics, Management Science, Mathematical Social Sciences, Nature Human Behavior, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Theoretical Economics*

*Program committee for: MDSS 2020, EAAMO 2021, EAAMO 2022, EC 2023, EC 2024*

*Senior Program committee for: EC 2025, 2026*

*Area Chair for: EAAMO 2023*

CITIZENSHIP

USA