

JOACHIM I. KRUEGER

Psychological Sciences, Brown University

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Education

- Ph.D. & M.A., U of Oregon, 1988, 1984; Diplom (M.A.), U Bielefeld, West Germany, 1982
Minors in sociology, education, & business management
Fulbright workshop on US American language & culture, George-Washington U 1983
Θερινό προγράμμα για ξενούς, Thessaloniki, Greece 1980, 1982
Primary certificate in Rational Emotive Therapy, *incl. a mock therapy with Albert Ellis asking me to treat his shyness with girls. I did.* Wiesbaden & Bielefeld, Germany 1982

Appointments

- | | |
|---|-------------|
| Professor of psychology, Brown University | 1991 |
| As an indigenous German, I take pride in never having done a <i>Habilitation</i> . | |
| Adjunct: | 2022 |
| Department of Philosophy, Brown U | 2022 |
| Center for Latin American and Caribbean Studies, Brown U | 2016 |
| Instituto de Empresa, Madrid, Spain | 2011 |
| Fellow, Center for Advanced Studies, Ludwig-Maximilian U, Munich, Germany | 2020 |
| International collaborator, Empowering European Energy Consumers, Karl-Franzens U, Graz | 2024 |
| Scientific Advisory Board [<i>Beirat</i>], Max Planck Institute for Human Development, Berlin | 2013 – 2021 |
| [<i>Beirat</i>], Research Training Group, Philipps U Marburg, Germany | 2017 – 2019 |
| Visiting Professor: | 2016, 2018 |
| Ruprecht-Karls U, Heidelberg, Germany | 2015 – 2019 |
| Max Planck Institute for Human Development, Berlin | 2009 – 2019 |
| Karl-Franzens U Graz, Austria, periodically | 2011 – 2015 |
| Università Degli Studi, Bergamo, Italy | 2008 |
| Philipps U Marburg, Germany | 1988 – 1991 |
| Postdoctoral: | 1982 – 1983 |
| Research assistant: | 1981 |
| Intern: Labor Office: | 1980 |
| Dept. of Psychology, U Bielefeld, West Germany | |
| Dept. of Psychological Assessment, Bielefeld, West Germany | |
| Chemical Industries Hüls, Dept. of Psychological Services, Marl-Hüls, W. Germany | |

Teaching

- | Teaching | |
|--|------------------|
| Ruprecht-Karls U Heidelberg, Germany | 2021 |
| Advanced Strategic Leadership for Global Organizations, School for Professional Studies, Brown U | 2019 |
| Executive Masters in Science and Technology Leadership, Brown U | 2015 – 2020 |
| Executive Masters in Business Administration, Brown U, Instituto de Empresa, Madrid | 2010, 2011, 2016 |
| Max Planck Institute for Human Development, Berlin: <i>Summer Institute on Bounded Rationality</i> | 2010 |
| Ruprecht-Karls U Heidelberg, <i>Upper Rhine Graduate College</i> , Germany | 2008 |
| Friedrich-Schiller U Jena, Germany | 2006 |
| Humboldt State U, Arcata, CA | 1995 |
| Brown Learning Community, Brown Humanities Institute | 1994 |
| U Oregon, Eugene, OR | 1987, 1988 |
| Linfield College, McMinnville, OR | 1986 |

Festschrift

Inductive reasoning in social contexts. A Festschrift in honor of Joachim I. Krueger. Johannes Ullrich (ed.). *Swiss Psychology Open*. <https://swisspsychologyopen.com/collections/inductive-reasoning>

Monograph & books

Baumeister, R. F., Campbell, J., Krueger, J. I., & Vohs, K. (2003). Does high self-esteem cause better performance, interpersonal success, happiness, or healthier lifestyles? *Psychological Science in the Public Interest*, 4, 1-44. doi: 10.1111/1529-1006.01431

Fischer, P. Asal, K., & Krueger, J. I. (2013). *Sozialpsychologie für Bachelor: Lesen, Hören, Lernen im Web* [Social psychology for bachelors: Reading, listening, learning on the web]. Berlin: Springer-Verlag. doi: 10.1007-978-3-642-30272-5 <http://lehrbuch3.herokuapp.com/projects/sozialpsychologie-fur-bachelor>

Fischer, P., Jander, K., & Krueger, J. I. (2018). *Sozialpsychologie für Bachelor: Lesen, Hören, Lernen im Web* [Social psychology for bachelors: Reading, listening, learning on the web]. Berlin: Springer-Verlag. 2nd edn of Fischer et al. (2013)

- Krueger, J. I. (2016). *The quest for happiness in 31 essays*. Amazon.com, kindle.
- Krueger, J. I. (2017). *The hedgehog's tales: 37 essays on elements of social interaction*. Amazon.com, kindle. [5]
- Edited books and special issues**
- Alicke, M. D., Dunning, D., & Krueger, J. I. (2005). *The self in social judgment*. Psychology Press.
- Krueger, J. I. (2008). *Rationality and social responsibility: Essays in honor of Robyn M. Dawes*. Psychology Press.
- Krueger, J. I. (2009). Rationality restored. *Social Cognition*, 27 (special issue, No. 5).
- Krueger, J. I. (2012). *Social judgment and decision-making*. Psychology Press.
- Evans, A. M., & Krueger, J. I. (2015). The edge of trust. *Social Cognition*, 33, (special issue, whole No. 5). [5; 10]
- Articles**
- Krüger, J., Möller, H., & Meyer, W.-U. (1983). Das Zuweisen von Aufgaben verschiedener Schwierigkeit: Auswirkungen auf Leistungseinschätzung und Affekt [The assignment of tasks of varying difficulties: Effects on evaluation of performance and affect]. *Zeitschrift für Entwicklungspsychologie und Pädagogische Psychologie*, 15, 280-291.
- Krueger, J., & Rothbart, M. (1988). Use of categorical and individuating information in making inferences about personality. *Journal of Personality and Social Psychology*, 55, 187-195. [doi:10.1037/0022-3514.55.2.187](https://doi.org/10.1037/0022-3514.55.2.187)
- Krueger, J., Rothbart, M., & Sriram, N. (1989). Category learning and change: Differences in sensitivity to information that enhances or reduces intercategory distinctions. *Journal of Personality and Social Psychology*, 56, 866-875. [doi:10.1037/0022-3514.56.6.866](https://doi.org/10.1037/0022-3514.56.6.866)
- Krueger, J., & Rothbart, M. (1990). Contrast and accentuation effects in category learning. *Journal of Personality and Social Psychology*, 59, 651-663. [doi:10.1037/0022-3514.59.4.651](https://doi.org/10.1037/0022-3514.59.4.651)
- Krueger, J. (1991). Accentuation effects and illusory change in exemplar-based category learning. *European Journal of Social Psychology*, 21, 37-48. [doi:10.1002/ejsp.2420210104](https://doi.org/10.1002/ejsp.2420210104)
- Heckhausen, J., Hundertmark, J., & Krueger, J. (1992). Normative conceptions about the life course and their impact on adults' goals for development. *Studia Psycologica*, 34, 5-28.
- Krueger, J. (1992). On the overestimation of between-group differences. *European Review of Social Psychology*, 3, 31-56.
- Heckhausen, J., & Krueger, J. (1993). Developmental expectations for the self and most other people: Age-grading in three functions of social comparisons. *Developmental Psychology*, 29, 539-548. [doi:10.1037/0012-1649.29.3.539](https://doi.org/10.1037/0012-1649.29.3.539)
- Krueger, J., & Heckhausen, J. (1993). Personality development across the adult life span: Subjective conceptions versus cross-sectional contrasts. *The Journals of Gerontology: Psychological Sciences*, 48, 100-108.
- Krueger, J., & Zeiger, J. S. (1993). Social categorization and the truly false consensus effect. *Journal of Personality and Social Psychology*, 65, 670-680. [doi:10.1037/0022-3514.65.4.670](https://doi.org/10.1037/0022-3514.65.4.670)
- Krueger, J., & Clement, R. W. (1994a). Memory-based judgments about multiple categories: A revision and extension of Tajfel's accentuation theory. *Journal of Personality and Social Psychology*, 67, 35-47. [doi:10.1037/0022-3514.67.1.35](https://doi.org/10.1037/0022-3514.67.1.35)
- Krueger, J., & Clement, R. W. (1994b). The truly false consensus effect: An ineradicable and egocentric bias in social perception. *Journal of Personality and Social Psychology*, 67, 596-610. [doi:10.1037/0022-3514.67.4.596](https://doi.org/10.1037/0022-3514.67.4.596)
- Krueger, J., Heckhausen, J., & Hundertmark, J. (1995). Perceiving middle-aged adults: Effects of stereotype-congruent and incongruent information. *The Journals of Gerontology: Psychological Sciences*, 50, 82-93.
- Krueger, J. (1996a). Personal beliefs and cultural stereotypes about racial characteristics. *Journal of Personality and Social Psychology*, 71, 536-548. [doi:10.1037/0022-3514.71.3.536](https://doi.org/10.1037/0022-3514.71.3.536)
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Spektrum der Wissenschaft, August, 2005, 25-29 (Mythos Selbstbewusstsein).
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Nier, J. A. (2007). *Taking sides: Clashing views in social psychology* (2nd edn, pp. 94-100). Dubuque, IA: McGraw-Hill.
Guest, A. (2008). *Taking sides: Clashing views in lifespan development* (2nd edn). Dubuque, IA: McGraw-Hill.
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- Krueger, J. I., Hall, J. H., Villano, P., & Jones, M. C. (2008). Attribution and categorization effects in the representation of gender stereotypes. *Group Processes & Intergroup Relations*, 11, 401-413. [doi:10.1177/1368430208092542](https://doi.org/10.1177/1368430208092542)

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- Fischer, P., Krueger, J. I., Greitemeyer, T., Asal, K., Aydin, N., & Vingilis, E. (2012). Psychological effects of risk-glorification in the media: Towards an integrative view. *European Review of Social Psychology*, 23, 224-257. <http://dx.doi.org/10.1080/10463283.2012.690969>
- Krueger, J. I. (2012a). Social projection between theory and simulation. *New Ideas in Psychology*, 30, 325-327. doi: 10.1016/j.newideapsych.2012.01.003

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- Almy, B. K., & Krueger, J. I. (2013). Game interrupted: The rationality of considering the future. *Judgment & Decision Making*, 8, 521-526. <http://journal.sjdm.org/vol8.5.html> This paper introduces a new method for converting figures, which is now the journal's standard.
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6. *Beyond freedom (but not responsibility)* 3/9/2009
7. *The Germans and their water*, 4/25/2009
8. *Russell on happiness*, 5/9/2009
9. *Conspiracy theories: Epistemology and entertainment*, 6/27/2009
10. *Conspiracy theory: Nachschlag*, 6/30/2009
11. *Henry Louis Gates and the limits of post-hoc psychology*, 7/22/2009
12. *Self-affirmation and the limits of common-sense psychology*, 7/30/2009
13. *A little science on positive energy*, 8/12/2009

14. *Harnessing spirituality*, 9/13/2009
15. *Self-control: When optimism is self-defeating*, 11/26/2009 (with A. Evans)
16. *What (whom) do women want?* 1/12/2010
17. *Beware of small majorities*, 1/14/2010
18. *Do the right thing*, 1/18/2010
19. *Michelangelo meets Carl Rogers*, 1/26/2010 (with T. DiDonato)
20. *Back to the story*, 3/12/10 (includes review of the movie ‘Avatar’)
21. *Humboldt and the pursuit of happiness*, 3/28/2010 (with R. Benavides-Garb)
22. *Belle (Beau) de jour*, 4/18/2010
23. *Watts on the way*, 5/13/2010
24. *Professor Drews, developmental psychologist*, 5/18/2010 (with M. MacInnis)
25. *Reason and emotion: A note on Plato, Darwin, and Damasio*, 6/18/2010 (with A. Evans & G. Goldin)
26. *Random addendum (-da)*, 7/28/2010
27. *Discounting and the ethic of denial*, 7/31/2010
28. *Über-Nietzsche*, 8/22/2010
29. *Satoshi Kanazawa is an evolutionary psychologist, provocateur and funnyman, even though his parents weren’t*, 8/23/2010
30. *Bite me!* 8/28/2010
31. *Let go!* 9/1/2010
32. *Cherry Garcia, sweet memory*, 9/2/2010
33. *Beyond free will and determinism: Take a chance with the Dice Man*, 9/20/2010
34. *Forget regret*, 9/25/2010
35. *Arguing Abraham*, 10/21/2010
36. *Why I don’t believe in precognition*, 10/24/2010
37. *Psi-ber plagiarism*, 11/7/2010
38. *Santa Claus and the myth of the open mind*, 11/12/2010
39. *Why I don’t believe in the death penalty*, 11/28/2010
40. *A random walk through the free-wilderness*, 12/5/2010
41. *Judgmental drag*, 12/7/2010
42. *Bem’s buzz*, 12/15/2010
43. *Bem, Bayes, and the limits of statistical inference*, 1/19/2011
44. *Three cheers for naturalism*, 1/22/2011
45. *The eighth kōan*, 1/26/2011
46. “*Dinner for one*” and the Big Five, 2/3/2011 (with A. Hartley)
47. *Sex, food, and self-esteem*, 2/19/2011
48. *For shame! . . . no, against*, 2/21/2011
49. *The spiritual soldier*, 2/21/2011
50. *Fear of showering*, 4/7/2011
51. *Au pissoir: Nudge me if you can!*, 4/10/2011
52. *Postamble*, 4/17/2011
53. *Trust ‘em if you like ‘em*, 4/22/2011
54. *What Cohen meant*, 4/28/2011
55. *The ordeal of the one-tailed test*, 4/29/11
56. *Decisions over time*, 5/1/2011
57. *Free advice*, 5/9/2011
58. *Weird design I: The car lock*, 5/11/2011
59. *Weird design II: The stove top (“Der Klassiker”)*, 5/14/2011
60. *Two notes on Stauffenberg*, 5/31/2011
61. *Regret as a moral emotion. Is it worth it?* 7/23/2011
62. *Regret in interpersonal games*, 7/25/2011
63. *Main effect madness*, 8/4/2011
64. *Why I still don’t believe in precognition*, 8/11/2011
65. *The right to not believe*, 8/22/2011
66. *The experience of the paranormal*, 8/23/2011
67. *Self-regulating dog*, 9/13/2011
68. *Return of the regressed: A thought and a field experiment*, 9/29/2011
69. *Chercher le choix*, 10/4/2011
70. *Psychological capitalism*, 10/9/2011
71. *Back to the bathroom*, 10/13/2011
72. *Of entrepreneurs and chickens*, 10/23/2011
73. *The mystery of trust*, 10/29/2011

74. *The sting (and thrill) of betrayal*, 10/31/2011
75. *Judgment and decision making in the age of conquest*, 11/10/2011
76. *Creativity under constraint*, 11/29/2011
77. *What I learned from a Moroccan carpet merchant*, 12/3/2011
78. *Culture shock for nerds*, 12/11/2011
79. *The violent sex*, 12/12/2011; reposted on “A voice for men,” 7/9/2017
80. *Don’t bet on Pascal’s wager*, 12/17/2011
81. *Does regret make you more human(e)*? 12/22/2011
82. *From regret to grief to healing*, 12/24/2011
83. *Belief is not evidence*, 12/25/2011
84. *Monotheistic belief is not a Newcomb problem*, 12/26/2011
85. *Second thoughts in the lavatory*, 1/10/2012
86. *What is your work worth?* 1/15/2012
87. *Kahneman in quotes and questions*, 1/16/2012
88. *A paradox of experimentation and other anadromous thoughts*, 1/21/2012
89. *Requiem for the banal business book*, 1/23/2012
90. *Bem in quantum space*, 2/5/2012
91. *Friends with personalities*, 2/7/2012 (with G. Goldin & L. Chen)
92. *Justification light*, 2/14/2012
93. *Our epistemological nightmare*, 2/18/2012
94. *An intervention illusion*, 2/22/2012
95. *Freud Gaming Jung*, 2/25/2012
96. *Why war? Why not?* 2/28/2012
97. *Just desert*, 3/1/2012
98. *Meanings of error*, 3/2/2012 (with D. Freestone)
99. *A conspiracy of one*, 3/8/2012
100. *My moment of self-enhancement*, 3/16/2012
101. *Remembering representativeness*, 3/18/2012
102. *Recipe for representativeness*, 3/30/2012
103. *Superficial psychology: Undeep thoughts and paralipomena*
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105. *Disorderly discourse*, 4/10/2012
106. *Barrett’s analogies*, 4/18/2012
107. *Fuori servizio*, 5/15/2012
108. *Money & trust*, 5/17/2012
109. *Attention: Debt!* 5/23/2012
110. *Your chaotic mind*, 5/25/2012
111. *Beyond guilt and envy*, 5/27/2012
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114. *Veto games*, 6/18/2012
115. *Testing, testing!* 6/19/2012
116. *Errors of cooperation*, 6/22/2012
117. *That damned winner’s curse*, 6/26/2012
118. *Auction game*, 6/30/2012
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122. *Nietzsche before breakfast*, 7/10/2012
123. *Moralistic psychology*, 7/20/2012
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125. *Cold comfort in compatibilism*, 8/19/2012
126. *No guide for the perplexed*, 8/26/2012
127. *Numb and number*, 9/11/2012
128. *Voodoo causation*, 9/17/2012
129. *Abducted inferences*, 9/18/2012
130. *A simple proof that consciousness is necessary*, 9/20/2012
131. *Do others know you better than you know yourself?* 9/28/2012
132. *From chaos to freedom – and back*, 10/2/2012
133. *From agreement to accuracy – perhaps*, 10/5/2012
134. *BrainFrust*, 10/24/2012

- 135. *Hope for Hempel's paradox*, 10/30/2012
- 136. *Man and Monkey*, 11/5/2012
- 137. *Go play*, 11/9/2012
- 138. *Shallow thoughts and parerga*, 11/13/2012
- 139. *Don't diss the demon*, 11/16/2012
- 140. *Errors of two kinds*, 11/30/2012
- 141. *Publication bias, naturally*, 12/1/2012
- 142. *Person and probability*, 12/2/2012
- 143. *Science games*, 12/7/2012
- 144. *A letter to the Dice Man*, 12/9/2012
- 145. *Visualizing the wisdom of the inner crowd*, 12/13/2012 (with L. Chen)
- 146. *The Dalai Lama as a brand*, 1/4/2013
- 147. *Comments on Dalai Lama post*, 1/6/2013
- 148. *Weiss' Bescheid*, 1/7/2013
- 149. *I don't care about the Dalai Lama*, 1/8/2013
- 150. *Got meat?* 1/12/2013
- 151. *Trusting leaders*, 1/24/2013
- 152. *Battle of the exes*, 2/4/2013 (with E. Schurenberg)
- 153. *How I met your mother, personalitywise*, 2/4/2013 (with L. Chen)
- 154. *Pinker, Dawes, and the Iceman*, 2/15/2013
- 155. *Trust, lies, and social intelligence*, 2/16/2013
- 156. *Truth, impact, and reputation*, 2/18, 2013
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- 159. *Guess, guess again & average*, 3/1/2013
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- 161. *The trinity of you*, 3/29/2012
- 162. *Is national defense a public good?* 4/7/2013
- 163. *And one more thing*, 4/11/2013
- 164. *Conspiracies (Plural) Theories*, 4/17/2013
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- 166. *The mystery of trust deepens*, 5/5/2013
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- 168. *Passo carrabile*, 5/19/2013
- 169. *Frutti di Bosco*, 5/23/2013
- 170. *Love, justice, vengeance*, 5/24/2013
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- 175. *Volunteer's headache*, 7/16.2013
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- 188. *Busted*, 9/3/2013
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- 191. *Do what you want*, 9/15/2013
- 192. *Brutto tempo*, 9/27/2013
- 193. *Creativity without purpose*, 10/1/2013
- 194. *Dawes's last paper*, 10/5/2013
- 195. *Letter from Delhi*, 10/10/2013

- 196. *Caveman rationality*, 10/14/2013; book review of “The rational animal”
- 197. *Psychology for peace*, 10/17/2013
- 198. *Gravitas in space*, 10/21/2013; film review of “Gravity”
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- 201. *Dutch design*, 11/4/2013
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- 204. *Draw!* 12/5/2013
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- 207. *Homo Normaticus*, 12/18/2013
- 208. *Game of life*, 1/2/2014
- 209. *My collapsing universe*, 1/14/2014
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- 212. *Robinson Crusoe, psychologist*, 1/31/2014
- 213. *Creation science! No thanks*, 2/5/2014
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- 224. *Got game?* 3/18/2014
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- 228. *Ad lib*, 4/5/2014
- 229. *Accuracy of self-knowledge*, 4/11/2014
- 230. *Patricide*, 4/12/2014
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- 241. *Will in chains*, 8/11/2014
- 242. *Happiness between philosophy and psychology*, 8/16/2014
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- 245. *In the beginning was the story*, 10/2/2014
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- 247. *Naygotiation*, 10/17/2014
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- 251. *Lazy Professor*, 10/23/2014
- 252. *Not a prayer*, 11/5/2014
- 253. *Interstellar parochial*, 11/10/2014
- 254. *All that jazz*, 11/16/2014 (with J. Elia)

255. *Naturalizing God*, 12/13/14
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262. *Flow and happiness*, 2/18/2015
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265. *Waldeslust – joy of the forest*, 2/27/2015
266. *Happy pie*, 3/4/2015
267. *Happinesses*, 4/10/2015
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269. *Rejected!* 4/11/2015
270. *Nozick's experience machine reloaded*, 4/12/2015
271. *Heisenberg Capacitor*, 4/13/2015
272. *Alien landing in Sindelfingen*, 4/19/2015
273. *Verde Primaverile*, 4/21/2015
274. *Game of Zoë*, 4/28/2015
275. *Kanns' Vergessen*, 5/1/2015
276. *Making the grade*, 5/8/2015
277. *The shadow and his wanderer*, 5/12/2015
278. *Psychology of Money*, 5/15/2015
279. *Water games*, 5/20/2015
280. *Über-confidence*, 5/31/2015; promoted by *Psychology Today* on FB page under the title “The perils of being overconfident.”
281. *Vietato L'Accesso*, 6/7/2015
282. *Corrosive communication*, 6/20/2015
283. *Quiet days in Charlottenburg*, 7/6/2015
284. *Aggression beyond frustration*, 7/8/2015
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286. *Game of Forgiveness*, 7/19/2015
287. *Over ego*, 7/29/2015
288. *Quiet days in Quedlinburg*, 8/8/2015
289. *East of Elbingerode*, 8/9/2015
290. *Jack of Harz*, 8/9/2015
291. *Cookie Dilemma*, 8/17/2015
292. *Free will depletion*, 8/20/2015
293. *Grade Flation*, 8/24/2015
294. *We need a folksy free will*. 8/27/2015; (guest post by Andrew Monroe in response to ‘Free will depletion’)
295. *Insight into bias*, 9/1/2015
296. *Student and professor*, 9/6/2015
297. *Business as unusual*, 9/6/2015
298. *Ron Swanson, Donald Trump, and You*, 9/14/2015
299. *Thinking is hard*, 9/29/2015
300. *Biggus Bangus*, 10/2/2015
301. *Hallucinated happiness*, 10/3/2015
302. *Gossip*, 10/6/2015
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304. *Kazantzakis's theory of happiness*, 10/20/2015
305. *Open questions*, 11/1/2015
306. *My return to theism*, 11/15/2015
307. *Casse-croute*, 11/27/2015
308. *Gullibility Gulag*, 11/29/2015
309. *Nomination dilemma*, 12/3/2015
310. *Not even bullshit*, 12/6/2015
311. *Lightman's universe*, 12/16/2015
312. *Dalai does Brussels*, 12/17/2015
313. *Gulliver's travails*, 12/19/2015
314. *Favor-asking*, 12/26/2015
315. *Mexican standoff*, 1/2/2016

- 316. *The Germans and their crowds*, 1/6/2015
- 317. *Schopenhauer talks back*, 1/8/2016
- 318. *Mr. Rogers on creativity*, 1/19/2016
- 319. *Creeping moralism*, 1/23/2016
- 320. *Creativity in time and place*, 1/30/2016; book review of “The geography of genius”
- 321. *Ultimatum X*, 2/13/2016
- 322. *Rollo May and the courage to create*, 2/16/2016
- 323. *How to review a book*, 2/18/2016
- 324. *How I broke with Freud*, 2/19/2016
- 325. *Stand up for yourself*, 2/29/2016
- 326. *Wrong personality for the job*, 3/21/2016 (guest post by Anna Hartley)
- 327. *Notes from Hohenschönhausen*, 4/11/2016
- 328. *Radical sabbatical*, 4/29/2016
- 329. *Fit for happiness*, 4/30/2016
- 330. *Whatever!*, 5/7/2016
- 331. *Enforced trust*, 5/8/2016
- 332. *The end of p?* 5/14/2016
- 333. *Judgments under uncertainty: Statistics and biases*, 5/18/2016
- 334. *My post-shamanistic bio*, 5/20/2016
- 335. *Soft-serve psychology*, 5/22/2016
- 336. *Cup > Coffee*, 6/6/2016
- 337. *The personality of Brexit voters*, 6/29/2016 (guest post by Bastian Jaeger)
- 338. *The importance of being moral*, 7/6/2016 (guest post by Anna Hartley)
- 339. *License to reject*, 7/7/2016
- 340. *The last Jew of Ingwiller*, 8/2/2016
- 341. *Mind of a psychologist*, 9/3/2016
- 342. *King Oedipus and the good life*, 9/11/2016
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- 345. *Simulation break-out*, 10/10/2016
- 346. *Why teach more?* 10/20/2016
- 347. *How not to believe*, 11/13/2016
- 348. *The art of war, Theban style*, 11/23/2016
- 349. *A game of lunch and love*, 12/5/2016
- 350. *Beer on the beach and other priceless tales*, 12/10/2016
- 351. *Are you being paid?* 12/11/2016
- 352. *Homer on hedonism*, 12/21/2016
- 353. *Professor Gilbert’s illusion*, 1/5//2017
- 354. *Get rid of your thinking errors*, 1/7/2017
- 355. *Why I am not a particularist*, 1/8/2017
- 356. *Just teasing*, 2/7/2017
- 357. *Gender wrap*, 2/19/2017
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- 359. *Back to school*, 3/23/2017
- 360. *Divide and conquer*, 4/19/2017
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- 362. *Didgeridoo dilemma*, 4/23/2017
- 363. *Pollution and psychology*, 4/30/2017
- 364. *The Didge and you*, 5/18/2017 (with E. Brown)
- 365. *Seligman on tour*, 5/21/2017 (with T. Mairunteregger)
- 366. *The life and times of p*, 6/4/2017
- 367. *The upside of chance*, 6/14/2017 (with I. Gonsher)
- 368. *Statistics as a social process*, 6/17/2017
- 369. *Small samples, big hopes*, 6/19/2017
- 370. *Psychology for real*, 6/22/2017 (with A. Hartley)
- 371. *Bragitude*, 6/25/2017
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378. *Significance and value*, 8/7/2017
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380. *Sapolsky on free will*, 9/6/2017
381. *Game of cheating*, 9/7/2017
382. *Homo dichotomus*, 10/14/2017
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384. *A farewell to skepticism*, 11/17/2017
385. *Interest of conflict*, 11/23/2017
386. *The Kingdom of Bayes*, 12/4/2017
387. *Bayes Odyssey*, 12/6/2017
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394. *Remystifying creativity*, 3/10/2018
395. *Five arguments for free will*, 3/11/2018
396. *Nudge: The gentle prison*, 3/18/2018
397. *Two implications of Bayes' theorem*, 3/27/2018
398. *Self-enhancement and the Apocalypse*, 3/30/2018
399. *How Abraham died*, 4/9/2018
400. *The meeker-than-average effect*, 4/14/2018
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402. *The age of gullibility*, 6/26/2018
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405. *Social problems and human stupidity*, 7/16/2018
406. *Ayer rocks*, 7/29/2018
407. *Where do the little theories come from?* 8/3/2018
408. *Robin Hood sells books*, 8/4/2018
409. *Naples of the world*, 8/6/2018
 in *Nápoles do mundo* in *Mundo da Psicologia* (Brazil); <http://pt.psy.co/napoles-do-mundo.html>
 in *Naples du monde* in *Monde de Psychologie* (France); <http://fr.psy.co/naples-du-monde.html>
 in *Napoli del mondo* in *Mondo della Psicologia* (Italy); <http://it.psy.co/napoli-del-mondo.html>
410. *A note on the Craig-Hitchens debate*, 8/30/2018
411. *The statsman always rings twice*, 9/14/2018
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418. *Evocable trust*, 11/11/2018
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420. *Beyond sex and money*, 12/2/2018
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422. *People are like me*, 12/19/2018
423. *Punctuated rebellion*, 12/25/18
424. *Big data, big deal!* 12/26/2018
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426. *Ambidextrous negotiation*, 2/2/2019
427. *The warm glow of power*, 2/24/2019
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432. *Social versus material values*, 4/19/2019
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434. *Utility of choice*, 4/29/2019
435. *Trinsic motivation*, 5/28/2019

- 436. *The decline of implicit bias*, 6/8/2019
- 437. *Implications of implicit bias*, 6/10/2019
- 438. *I study prejudice*, 6/12/2019
- 439. *The moral universe*, 6/21/2019
- 440. *Garden-variety happiness*, 6/23/2019
- 441. *Follow the leader*, 7/14/2019
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- 447. *Elysian excellence*, 8/28/2019
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- 452. *Angela Merkel's unintended message*, 9/27/2019
- 453. *Paradise tossed*, 10/12/2019
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- 458. *Escape from anger*, 1/1/2020
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- 460. *Beauty contested*, 1/27/2020
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- 462. *The betrayal of phenomenology*, 2/10/2020
- 463. *Dixit, nix it!* 2/13/2020
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- 467. *Trust and power in the ultimatum game*, 3/13/2020
- 468. *Dostoevsky and the Germans*, 3/15/2020
- 469. *Available anchors and errors*, 4/13/2020
- 470. *Beyond bias and truth*, 4/16/2020
- 471. *The return of the shadow self*, 4/30/2020
- 472. *Professorial pain*, 5/6/2020
- 473. *Reassurance game*, 5/8/2020
- 474. *Of mating and shopping*, 5/15/2020
- 475. *Counterfactual Crusoe*, 6/26/2020
- 476. *Lay it on the line*, 7/15/2020
- 477. *The decline of public speaking*, 7/27/2020
- 478. *Overconfidence overrated*, 7/30/2020
- 479. *Arendt speaks*, 8/1/2020
- 480. *The innumerate*, 8/5/2020
- 481. *Dead authors*, 8/19/2020
- 482. *Trust, guilt, and tips*, 8/25/2020
- 483. *Do no harm*, 9/9/2020
- 484. *No bid*, 9/11/2020
- 485. *Forsake all others*, 9/20/2020
- 486. *Attribute framed*, 10/1/2020
- 487. *A papal power play*, 10/27/20 (with E. Gresalfi & H. Zwerver)
- 488. *Bold speech*, 10/29/2020
- 489. *Tips and statistics*, 11/9/2020
- 490. *How much should you give?* 11/12/2020
- 491. *Backhanded compliments*, 12/4/2020
- 492. *The trouble with praise*, 12/20/2020
- 493. *Appreciation beats praise*, 12/24/2020
- 494. *Wounded pride*, 12/29/2020
- 495. *Forecast for 2021*, 1/1/2021
- 496. *Happiness made simple*, 1/9/2021

497. *Pleasure and pain*, 2/6/2021
498. *Distributional altruism*, 2/15/2021
499. *Pain dominates pleasure*, 2/23/2021
500. *What if there were no what if questions?* 3/6/2021
501. *Hedonism defeated? Not so fast!* 3/10/2021
502. *Happier than you*, 3/15/2021
503. *The price of inequality*, 3/24/2021
504. *Happiness: The search for objective value continues*, 4/5/2021
505. *Why happiness isn't always an individual affair [Le bonheur à la bourgeoise]*, 4/12/2021
506. *How counteroffers change the ultimatum game*, 4/29/2021
507. *Mozart and the effort paradox*, 5/4/2021 (with T. Sundar, E. Gresalfi & A. Cohenuram)
508. *Effort and value*, 5/15/2021
509. *Mental noise*, 6/10/2012
510. *Einhorn's theory of happiness*, 7/26/2021 (with D. J. Grüning)
511. *The congratulator's dilemma*, 8/19/2021
512. *Should you trust your first instinct?* 8/28/2021
513. *The ecology of rationality*, 9/23/2021 (with D. J. Grüning)
514. *Why we behave spitefully*, 10/9/2021
515. *Caveat emptor: When sellers know more than buyers*, 10/30/2021
516. *Boethius on happiness*, 11/29/2021
517. *BATNA for beginners*, 12/4/2021
518. *No trust without greed*, 12/20/2021
519. *5 elements of writing*, 1/22/2022
520. *The relationship between covid-19 and trauma*, 1/30/2022
521. *The mystery of the lottery*, 2/7/2022
522. *The self-eliminating nature of miracles*, 2/22/2022
523. *The Quixotic quest for certainty*, 2/24/2022
524. *Temptation and the will*, 3/5/2022
525. *Why people fear praise*, 3/11/2022
526. *Why do we brag?* 3/20/2022
527. *The fall and rise of team reasoning*, 3/23/2021
528. *Deliberate ignorance can both increase and reduce uncertainty*, 4/1/2022
529. *The four horsemen of irrationality*, 4/3/2022
530. *Prayers and thoughts*, 4/7/2022
531. *Rationality and progress*, 4/16/2022
532. *The dilution of homeopathy*, 4/21/2022
533. *The psychology of victim-blaming*, 4/28/2022
534. *Guilt and power*, 5/2/2022
535. *Cooperation and defection in two social games*, 5/9/2022
536. *Understanding games of baiting and daring*, 5/13/2022
537. *Persuasion as performance*, 6/11/2022
538. *A reverse ultimatum game*, 7/6/2022
539. *The managed consumer*, 8/18/2022
540. *Humor and persuasion*, 9/24/2022
541. *Power and inaction*, 10/24/2022
542. *Big data and dear life*, 11/11/2022
543. *The intimidation game*, 3/14/2023
544. *The art of introducing a speaker*, 4/27/2023 (with B. Tannenbaum)
545. *Postmaterialist psychology has arrived*, 5/20/2023; in Spanish, 5/27/2023: *La psicología postmaterialista ha llegado*.
546. *The Jilted Samaritan*, 8/31/2023
547. *The psychology of bluffing*, 9/29/2023
548. *Lawrence Durrell on love*, 1/14/2024
549. *The waiting game*, 3/17/2024
550. *Chess, happiness, and chance*, 4/14/2024 (with N. Saaidia & D. J. Grüning)
551. *How to deal with being interrupted*, 5/1/2024
552. *In defense of ad hominem arguments*, 5/17/2024
553. *Fishing for compliments*, 5/30/2024
554. *The chain store massacre*, 6/18/2024
555. *Justice with dissent*, 10/6/2024
556. *Dysfunctional discourse*, 11/16/2024
557. *Can you choose your beliefs to find happiness?* 11/18/2024

558. *The breakup game*, 12/12, 2024
 559. *Should we leave tough choices to chance?* 1/26/2025
 560. *A third-party ultimatum game*, 2/3/2025
 561. *Diners club*, 3/15/2025
 562. *Quantum will in therapy*, 3/17/2025
 563. *A desire for delusion*, 4/14/2025
 564. *A game-theoretic comment on Pascal's wager*, 4/15/2025
 565. *The benefits of overconfidence have been exaggerated*, 4/18/2025
 566. *The survival of the unfit is no evolutionary riddle*, 4/28/2025
 567. *A Nazi-era crisis of conscience*, 5/4/2025
 568. *Fatherhood and the law of regression*, 5/6/2025
 569. *Understanding second chances*, 5/17/2025
 570. *Bargaining in the fog of uncertainty*, 5/19/2025
 571. *Why people disappoint us*, 5/27/2025

Grants: External

Department of Health and Human Services: <i>Causality in social projection</i> , Predoctoral Award to Russell W. Clement, MH10800-01 1F31 (\$13,008)	1994 - 1995
American Psychological Society: <i>Festschrift conference for Robyn M. Dawes</i> (\$5,000)	2005
Lawrence Erlbaum Associates: <i>Festschrift conference for Robyn M. Dawes</i> (\$5,000)	2005
Carnegie Mellon University: <i>Festschrift conference for Robyn M. Dawes</i> (\$5,600)	2005
Society for Judgment and Decision Making: <i>Festschrift conference for Robyn M. Dawes</i> (\$500)	2005
Alexander von Humboldt Foundation Research Prize (\$100,000)	2008
Philipps U Marburg, Germany, <i>Pseudocontingencies and fit</i> (\$7,000)	2008
Russell Sage Foundation: <i>The mental costs of trust and reciprocity</i> , Predoctoral Award to Anthony M. Evans (\$3,500)	2009 – 2010
National Science Foundation: <i>An egocentric model of trust among strangers</i> . Co-PI: A. Evans, M.S.; Program: Doctoral Dissertation Research in DRMS: (\$8,000)	2011 – 2012
University of Graz, initiative on ‘unconventional research’, project on ‘judgment and decision-making in the context of legal contracts’ (off-site cooperation partner)	2014 – 2017

Grants: Brown University

<i>Egocentric biases in social perception</i> , Small Grant Award	1994 – 1995
<i>How automatic is social projection?</i> Salomon Research Award (\$10,000)	1996 – 1998
<i>How fundamental is the fundamental attribution error?</i> (Sponsor) UTRA to J. Gordon Wright	1997
<i>Social projection can explain cooperation in one-shot prisoner's dilemma games</i> .	
Small Grant Award (\$800)	2000
Howard Hughes Minority Faculty Fellow grant to Cynthia Winston (sponsor; \$(7,700)	2001
Odyssey grant to Shelley Han (sponsor)	2003
Course transformation and travel grant	2003
Dean of the Faculty, Brown University, Service Grants	2009 – 2014
<i>Interpersonal trust and self-regulation</i> . Salomon Research Award (\$15,000)	2010 – 2012
<i>Memory and the perception of faces</i> . RAB grant to Amy Rossignol (sponsor)	2010
<i>The other-race effect and repeated mere exposure</i> (sponsor). UTRA grant to Amy Rossignol	2011
<i>Political judgment and decision-making</i> . Goldberger Lectureship Fund to support four external speakers.	
Co-sponsored by the Watson Institute for International Studies. Organized with Prof. Rose McDermott	2012
Salomon grants to enrich freshman seminar on the Psychology of Creativity	2013, 2018
The psychology and philosophy of happiness. Course development grant (\$10,000)	2013 – 2014
Sheridan Center Certificate Mentorship Program (\$2,000)	2014 – 2015
Faculty Development Fund (\$1,000)	2017

Talks and presentations

U of Bielefeld, Germany	1985
Oregon Psychological Association, Newport, OR	1986
U of Oregon, School of Journalism, Eugene, OR	1987
Max Planck Institute for Human Development and Education, Center for Lifespan Psychology, Berlin, Germany	1988
Scripps College, Claremont, CA	1988
U of Oregon, Eugene, OR	1988
Technical U Berlin, Germany	1989
1 st European Congress of Psychology, Amsterdam, The Netherlands	1989

Friedrich-Schiller U, Jena, German Democratic Republic	1990
Boston College, Chestnut Hill, MA	1990
Reed College, Portland, OR	1990
Indiana U, Bloomington, IN	1990
European Association of Personality Psychology, Rome	1990
Brown U, Providence, RI	1991
U of Massachusetts, Amherst, MA	1993
European Association of Experimental Social Psychology, Lisbon, Portugal	1993
U of New Hampshire, Durham, NH	1994
Yale U, New Haven, CT	1994
U of Oregon, Eugene, OR	1995
St. John's Episcopal Church, Barrington, RI	1995
U of California at Berkeley, Institute for Personality Assessment and Research	1995
Humboldt State U, Arcata, CA	1995
U of Maryland, College Park, MD	1995
Rhode Island College, Providence, RI	1996
Brown U, Center for Human Development, Providence, RI	1996
Brown U, Providence, RI	1997
Leadership Rhode Island, Providence, RI	1997
U of Rhode Island, South Kingstown, RI	1998
U of Amsterdam, The Netherlands	1998
Université de Louvain-la-Neuve, Belgium	1998
Yale U, New Haven, CT	1998
U of Connecticut, Storrs, CT	1998
Jewish Community Center, Providence, RI	1998
1 st Conference on Positive Psychology Conference, Akumal, Mexico	1999
Tufts U, Medford, MA	1999
U of Massachusetts, Amherst, MA	1999
U of Rhode Island, South Kingstown, RI	2000
Connecticut College, New London, CT	2000
Kloster Seeon, Germany, Conference on <i>Behavior Sampling and Adaptive Cognition</i>	2000
Yale U, New Haven, CT	2000
Williams College, Williamstown, MA	2000
Ohio U, Athens, OH	2000
Florida State U, Tallahassee, FL	2000
European Association of Experimental Social Psychology, Small Group Conference on Gender Stereotypes and Gender Relations, Graz, Austria	2001
Brown U, Center for Human Development, Providence, RI	2001
Northeastern U, Boston, MA	2001
Mick Rychtarik Retirement Symposium, U of Oregon, Eugene, OR	2002
Institute for Cognitive and Decision Sciences, U of Oregon, Eugene, OR	2002
Max Planck Institute for Human Development and Education, Center for Lifespan Psychology, Berlin, Germany	2002
Ruprecht-Karls U Heidelberg, Germany, Conference on Adaptive Cognition	2002
Hamilton College, Clinton, NY	2002
Brown U, Providence, RI	2002
U of Chicago, Booth School of Business, Chicago, IL	2003
MIT, Sloan School of Management, Cambridge, MA	2004
U of Massachusetts, Amherst, MA	2004
Carnegie Mellon U, Department of Social and Decision Sciences, Pittsburgh, PA	2004
Yale U, New Haven, CT	2004
Tufts U, Medford, MA	2004
American Psychological Society, Festschrift Symposium for Robyn M. Dawes, LA, CA	2005
Max Planck Institute for Human Development and Education, Center for Lifespan Development, Berlin, Germany	2005
Gordon College, Wenham, MA	2005
Harvard U, Cambridge, MA	2005
Society for Personality and Social Psychology, Palm Springs, CA	2006
U of Pennsylvania, Philosophy, Politics and Economics Program, Philadelphia, PA	2006
Friedrich-Schiller U of Jena, International Graduate College: Conflict and Cooperation Between Social Groups, Jena, Germany	2006

Max Planck Institute for Human Development and Education, Center for Adaptive Behavior and Cognition, Berlin, Germany	2006
German Psychological Society, opening speaker on panel on ingroup projection, Nürnberg	2006
Duke U, Social Science Research Institute, Durham, NC, Conference on <i>The Psychology of Voting and Election Campaigns</i>	2006
U of California, Riverside, CA	2006
Westchester Community College, Valhalla, NY	2007
Columbia U, New York, NY	2007
U of Warsaw, Poland	2007
U of Warsaw, Center for the Study of Prejudice, Poland	2007
U of Köln, Germany	2007
U of Louvain-la-Neuve, International Graduate College: Conflict and Cooperation Between Social Groups, Louvain-la-Neuve, Belgium	2007
European Association of Experimental Social Psychology, Small Group Conference on <i>Fundamental Dimensions of Social Judgment</i> , Namur, Belgium	2007
Society for Experimental Social Psych., opening speaker on panel on self-esteem, Chicago, IL	2007
Duke U, Fuqua School of Business, Dept. of Management, Durham, NC	2007
U of Zürich, Switzerland	2007
U of Basel, Switzerland	2007
Jean Monnet Conference: The EU in global perspective: intercultural dialogue across three continents (opening speaker), Bremen, Germany	2008
Styrian Society for Psychology, University of Graz, Austria	2008
Università di Padova, Italy	2008
European Association of Experimental Social Psychology, 15 th General Meeting, opening speaker in symposium on inductive reasoning, Opatija, Croatia	2008
European Association of Experimental Social Psychology, symposium on inductive reasoning, Opatija, Croatia	2008
International Conference on <i>Formal Models of Memory, Judgment, & Decision Making</i> , Mannheim, Germany	2008
Third Jena Congress of Empirical Psychology (keynote speaker), U of Jena, Germany	2008
Philipps U of Marburg, Germany	2008
Ruprecht-Karls U Heidelberg, Germany, Section of gender research	2008
Ruprecht-Karls U Heidelberg, Germany, Section of social psychology	2008
U of Trier, Germany	2008
Goethe U Frankfurt, Germany	2008
Ruprecht-Karls U Heidelberg, Germany	2009
Karl-Franzens U Graz, Austria	2009
European Association of Social Psychology, Small Group Conference on <i>Cognitive Consistency as an Integrative Principle in Social Psychology</i> , Kloster Bronnbach, Germany (J. Ullrich presenting)	2009
Brown U, Social Psychology Series	2009
Small Group Conference on <i>Strengths and limitations of theoretical explanations in psychology</i> , Nierstein, Germany	2009
Max Planck Institute for Human Development and Education, Center for Adaptive Behavior and Cognition, Berlin, Germany	2010
Expert meeting: The “Big Two” content dimensions in social cognition and behavior, Neuendettelsau, Germany	2010
U of Massachusetts, Amherst, MA	2010
Society of Judgment and Decision Making, annual conference, St. Louis, MO [A. Evans presenting]	2010
Instituto de Empresa – Brown Executive MBA Curriculum Workshop, Providence, RI Rijksuniversiteit Groningen, The Netherlands	2010
German Psychological Society, Division of Social Psychology Post-doc workshop, keynote, Frankfurt, Germany	2011
Instituto de Empresa, Madrid, Spain (<i>tertulia on trust</i>)	2011
14 th International Conference on Social Dilemmas, Amsterdam, NL [A. Evans presenting] U Regensburg, Germany	2011
1st Interdisciplinary Symposium of the Center for Leadership and Behavior in Organizations, Bad Homburg, Germany (J. Ullrich presenting)	2011
Society for Experimental Social Psychology, symposium on trust, Washington, DC (A. Evans presenting)	2011

Instituto de Empresa, Madrid, Spain (<i>online master class on interpersonal power</i>)	2011
Instituto de Empresa, Madrid, Spain (<i>tertulia on interpersonal power</i>)	2011
Congress Alexander von Humboldt & Ibn Batouta: Travel literature of Africa, Europe, Asia, and the Americas, panel on “Voyageurs Allemandes,” presentation on Philipp von Hutten (<i>News from a German conquistador</i>), Rabat, Morocco	2011
Rocky Hill School, Distinguished Lecturer Series, East Greenwich, RI	2012
Eastern Psychological Association, Social Psychology Invited Address, Pittsburgh, PA	2012
U Regensburg, Germany	2012
54 th Tagung experimentell arbeitender Psychologen (TeaP) [Meeting of experimenting psychologists], Mannheim, Germany	2012
Social projection in social dilemmas and <i>Similarity and liking</i> (J. Ullrich presenting)	2012
Florida State U, Tallahassee, FL	2012
Università Degli Studi, Bergamo, Italy	2012
Università di Padova, Italy	2012
Brown U, Social Psychology Series	2012
Society for Experimental Social Psychology, symposium on <i>Mind reading and strategic interaction</i> , Austin, TX	2012
Center for Leadership and Behavior in Organizations, Goethe U, Frankfurt, Germany U Salzburg, Austria	2012
Ruprecht-Karls U, Heidelberg, Germany	2012
Society of Personality and Social Psychology, symposium on <i>The antecedents and consequences of trust</i> [U. Athenstaedt presenting], New Orleans, LA	2013
New York U, Human Motivation Laboratory	2013
Rhode Island College, Providence, RI	2013
Montessori International Institute, Bergamo, Italy	2013
International Conference on Social Dilemmas, Zürich, Switzerland, 3 symposia	2013
Rijksuniversiteit Groningen, The Netherlands	2013
Congress Alexander von Humboldt, Claudio Gay & Ignacio Domeyko, panel on <i>European travelers in America</i> , presentation on psychology and text analysis (<i>Conquest, confidence, and text: The case for psychology</i>), Santiago, Chile	2014
Instituto de Empresa, Campus de Santa Cruz la Real, Segovia, Spain (<i>psychology of creativity</i>)	2014
Creative Scholars Project, Brown U, Providence, RI	2014
Karl-Franzens U, Graz, Austria	2014
European Association of Social Psychology, 17 th General Mtg., Amsterdam, The Netherlands, participant/presenter in 3 Symposia	2014
The chaplain's interfaith dinner group, Brown U	2014
U Basel, Switzerland (J. Ullrich presenting)	2014
Social psychology series, Brown U, Providence, RI	2014
Philipps U, Marburg, Germany	2014
Goethe U, Organizational Psychology Series, Frankfurt, Germany	2014
Max Planck Institute for Human Development and Education, Center for Adaptive Rationality and Behavior, Berlin, Germany	2014
Creative Scholars Project, Brown U, Providence, RI	2015
The Providence Roundtable – The Leadership Connection	2015
Università di Bologna, Italy	2015
Katholieke Universiteit Leuven, Belgium	2015
Tilburg U, Tilburg, The Netherlands	2015
North Kingstown High School, RI, 11 th and 12 th grade AP psychology class	2015
Society for Social and Personality Psychology, symposium on moral judgment, (P. Heck presenting), San Diego, CA	2016
Karl-Franzens U, Graz, Austria	2016
Interdisciplinary Research Symposium <i>Exploring ignorance – the acquisition, selection, and processing of information</i> , B. Lurger presenting, Konstanz, Germany	2016
Max Planck Institute for Human Development and Education, Center for Adaptive Rationality and Behavior, Berlin, Germany	2016
U Potsdam, Germany	2016
Ruprecht-Karls U Heidelberg, Germany	2016
Society of Experimental Social Psychology, symposium on <i>Advances in self-enhancement</i> , Santa Monica, CA	2016
Presentation to the Advisory Board of the <i>Executive Master in Science and Technology Leadership</i> program, Brown University, Providence, RI	2016

Tagung experimentell arbeitender Psychologen (TeaP), Vienna, Austria, <i>Consumer decisions under high informational load</i> (I. Dinslaken presenting)	2017
International Convention of Psychological Science (ICPS), Vienna, Austria, Symposium <i>To Buy or not to buy – psychological research on consumer decision-making</i> (U. Athenstaedt presenting)	2017
Panel on <i>Gender inequality: What research reveals</i> . Department of Economics & Pembroke Center, Brown University	2017
Max Planck Institute for Human Development and Education, Center for Adaptive Rationality and Behavior, Berlin, Germany	2017
Karl-Franzens U, Graz, Austria	2017
International Conference on Social Dilemmas [A. Evans presenting], Taormina, Italy	2017
European Association of Social Psychology, 18 th General Mtg., Granada, Spain, discussant in 1 symposium and co-author in another (J. Prager presenting)	2017
American Statistical Association, Symposium on Statistical Inference, Bethesda, MD	2017
Université Libre de Bruxelles, Belgium	2017
Maastricht U, The Netherlands	2017
Université de Lausanne, Faculty of Business and Economics, Lausanne, Switzerland	2017
Karl-Franzens U, Graz, Austria	2018
Ruprecht-Karls U Heidelberg, Germany, section of social psychology	2018
Eberhard-Karls U, Tübingen, Germany	2018
Philipps U of Marburg, Germany	2018
U of Bielefeld, Germany	2018
Bergische U Wuppertal, Germany	2018
20 th Sydney Symposium of Social Psychology, Visegrád, Hungary	2018
The Watson Institute for International & Public Affairs, panel on <i>The Bias Within: False Beliefs about Bodies and Minds</i> , Brown U; recording	2018
Presentation to the Advisory Board of the <i>Executive Master in Science and Technology Leadership</i> program, Brown University, Providence, RI	2018
Congress Alexander von Humboldt y los viajeros por Yucatán, panel on <i>Viajes, Discursos e imaginarios</i> , presentation on psychology and identity in the colonial context Mérida, Mexico	2018
Frankfurt Institute of Advanced Studies, <i>Strüngmann Forum</i>	2019
U of Vienna, Austria	2019
UC Berkeley, Institute for Personality and Social Research, Berkeley, CA	2019
Ludwig Maximilian U, Munich, Germany	2019
Karl-Franzens U, Graz, Austria	2019
United States District Court, District of Rhode Island, presentation on <i>implicit bias</i>	2019
Social Psychology Division of the German Psychological Society, Köln (U. Athenstaedt pres.)	2019
Ludwig Maximilian U, Munich, Germany	2020
University of Zürich, Switzerland (video conference)	2020
Friedrich-Schiller U, Jena, Germany (video conference)	2020
Brown University Public Speaking Initiative (video lecture & workshop)	2020
Ruprecht-Karls U Heidelberg, Germany (video conference)	2021
Small-group sampling conference, International Science Forum, Heidelberg, Germany	2021
Center for Latin American and Caribbean Studies, Watson Institute, Brown University	2022
German Psychological Society (2 talks, D. Grüning & L. Frisch present.), Hildesheim, Germany	2022
European Social Cognition Network (D. Grüning presenting), Milan, Italy	2022
Interdisciplinary conference on Dostoevsky's <i>The Gambler</i> (paper submitted and read by symposiasts), Bogliasco, Italy	2022
25 th Sydney Symposium of Social Psychology, Visegrád, Hungary (remote, D. Grüning pres.)	2023
Symposion <i>Inductive reasoning in social context</i> , Monte Verità, Ascona, Switzerland	2023
European Association of Personality Psychology, Berlin, Germany (I. Wahring presenting)	2024
26 th Sydney Symposium of Social Psychology, Visegrád, Hungary	2024
William James Center for Research, Lisbon, Portugal	2025

Recognition

Fulbright Scholar	1983 – 1985
American Psychological Association Travel Award	1988
Association for Psychological Science "Certificate"	1990
SX Academic Honors Society	1992
Fellow of the Society of Experimental Social Psychology	1994

Fellow of the Francis Wayland Collegium for Liberal Learning, Brown University	1997
Master of Arts <i>ad eundem</i> , Brown University	1998
Invited participant for the first conference on “Positive Psychology,” American Psychological Association, Akumal, Mexico	1999
American Psychological Society’s “Task Force on Self-esteem”	2000 – 2002
Opening speaker at the inaugural conference of the Max Planck International Research Network on Aging (MaxnetAging)	2005
Fellow of the Association for Psychological Science (resigned in protest)	2002 – 2023
Nominated for the Stanford Center for Advanced Study	2003
Fellow of the Society for Experimental Social Psychology	2007 – 2023
Research Prize of the Alexander-von-Humboldt Foundation, Germany	2008 – 2009
Dr. Heinrich Jörg-Foundation Travel Award, Graz, Austria	2009
Fellow of the Eastern Psychological Association	2011
Research Prize from the Alexander-von-Humboldt Foundation (re-invite), Germany	2016
Visiting Professor Fellowship, Ruprecht-Karls U Heidelberg, Germany	2018
German Psychological Society, Keynote: <i>Theory in the time of crisis</i> , Frankfurt	2018
Collaborative Humanities Course Award, Cogut Institute, Brown University	2019
<i>Rapporteur</i> , Strüngmann Forum on <i>Deliberate Ignorance: Choosing not to know</i> , panel on normative implications. Frankfurt Institute for Advanced Studies	2019
Festschrift, <i>Inductive reasoning in social contexts</i> , Monte Verità, Ascona, Switzerland	2023
Expert Meeting on <i>Self-Knowledge</i> , Max Planck Inst. for the Study of Crime, Security & Law, Freiburg	2024
Chair, review panel, Austrian Science Foundation, FWF, Vienna; the 3.8M Euro grant was approved	2024

Memberships

Association for Psychological Science (Charter Member and Fellow), <i>resigned in protest, December 6, 2022</i>	
Society for Experimental Social Psychology (Fellow)	Heterodox Academy
Eastern Psychological Association (Fellow)	Center for Naturalism (Ally)
Society for Personality and Social Psychology	International Social Cognition Network
Behavioral and Brain Sciences Association	International Society for Self and Identity

Associate Editor

Collabra: Psychology	2017 – 2020
Personality and Social Psychology Review	2014 – 2015

Guest Editor

Journal of Experimental Psychology: General	1997
Journal of Personality and Social Psychology: Attitudes and Social Cognition	2021 -2023

Editorial Boards

Journal of Open Inquiry in Behavioral Science	2022 – 2023
Perspectives on Psychological Science (consulting editor); <i>resigned in protest</i>	2016 – 2018, 2021 - 2022
Personality and Social Psychology Review	2014 – <i>ended</i>
American Journal of Psychology	2012 - <i>going</i>
Journal of Experimental Social Psychology	2012 - 2016
Experimental Psychology	2011 - <i>ended</i>
Journal of Personality and Social Psychology: Interpersonal Relations and Group Processes	2010 - 2014
Social and Personality Psychology Compass: Intrapersonal Processes	2007 - <i>ended</i>
PsycCRITIQUES-Contemporary Psychology	2006 - 2013
Personality and Social Psychology Bulletin (consulting editor)	1998 - 2001, 2017, 2021 - 2024
Journal of Experimental Psychology: General (consulting editor)	1997 – 2001
The Journals of Gerontology: Psychological Sciences	1993 – 1995

Ad Hoc Reviews

IEEE International Conference on Robot and Human Interactive Communication	
Journal of Experimental Psychology: Learning, Memory & Cognition	
Journal of Personality and Social Psychology (all three sections)	Oxford Annotated Bibliographies
Advances in Methods and Practices in Psychological Science	American Journal of Sociology
Frontiers in Psychology: Theoretical and Philosophical Psychology	Trends in Cognitive Sciences
Frontiers in Psychology: Personality and Social Psychology	Spanish Journal of Psychology
Organizational Behavior and Human Decision Processes	Review of General Psychology

Journal of Occupational and Organizational Psychology
The International Journal of Public Opinion Research
The Journals of Gerontology: Psychological Sciences
Group Dynamics: Theory, Research, and Practice
International Journal of Behavioral Development
Cognitive Research: Principles and Implications
Journal of Computer-Mediated Communication
European Journal of Psychological Assessment
International Journal of Intercultural Relations
Quarterly Journal of Experimental Psychology
Journal of the American Statistical Association
European Journal of Psychology of Education
Journal of Experimental Psychology: General
Journal of Experimental Psychology: Applied
Social and Personality Psychology Compass
Current Directions in Psychological Science
Social and Personality Psychology Science
Journal of Experimental Social Psychology
Personality and Social Psychology Bulletin
Group Processes and Intergroup Relations
Canadian Journal of Behavioural Science
European Review of Social Psychology
European Journal of Social Psychology
Ernst Strüngmann Forum [MIT Press]
Journal of Public Policy and Marketing
European Journal of Marketing
Multimodal Technologies and Interaction
Perspectives on Psychological Science
Journal of Applied Social Psychology
Basic and Applied Social Psychology
British Journal of Social Psychology
Asian Journal of Social Psychology
International Journal of Organization Theory & Behavior
Proceedings of the National Academy of Sciences
Science Magazine (including cross-review)
Journal of General Management
British Journal of Sociology
Journal of Behavioral Decision Making
Applied Psychological Measurement
Scandinavian Journal of Psychology
Journal of Mathematical Psychology
Journal of Research in Personality
Cahiers de Psychologie Cognitive
Psychonomic Bulletin & Review
Zeitschrift für Sozialpsychologie
California Management Review
Computers in Human Behavior
Behavioral and Brain Sciences
Clinical Psychological Science
Frontiers in Energy Research
Royal Society Open Science
Social Science & Medicine
Scientific Reports
Science Advance
Chronic Illness
Sex Roles
Journal of Criminology

Social Psychology Quarterly
Developmental Psychology
Sloan Management Review
Public Opinion Quarterly
Experimental Psychology
The Social Science Journal
Nature Machine Intelligence
New Ideas in Psychology
Cognitive Psychology
Psychological Reports
Psychologica Belgica
PsyCh Journal (China)
Memory and Cognition
Political Psychology
Canadian Social Science
Cognition and Emotion
Psychological Methods
Journal of Personality
Psychology and Aging
Psychological Bulletin
Psychological Review
Applied Cognitive Psychology
Nature Human Behaviour
Nature Communications
Administrative Science
Psychological Science
The American Statistician
Research on Aging
Management Science
Health Psychology
Journal of Business Research
Child Development
Leadership Quarterly
Philosophical Psychology
Collabra: Psychology
Acta Psychologica
Applied Economics Letters
Social Science Research
Community Psychology
American Psychologist
Rationality and Society
Foundations of Science
Current Psychology
Social Influence
Social Psychology
Social Cognition
Brain Sciences
Self & Identity
Social Forces
Philosophies
Psycloquy
PLOS ONE
BMJ Open
Cognition
Decision
Polity
Emotion

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Reviews for Granting Agencies

National Science Foundation, USA
TESS: Time-sharing Experiments for

Book Publishers

Cambridge University Press, Blackwell, Greenwood,
Oxford University Press, Wiley, Sage, Springer,

the Social Sciences (NSF sponsored)

CUNY-Lehman College, Small Grant Program

Baker Fund, Ohio University

Swiss National Science Foundation

Dutch Science Foundation

Israel Science Foundation

German Science Foundation

Austrian Science Foundation

Austrian Science Fund, Lise Leitner-Program

United States-Israel Binational Science Foundation

Economic & Social Research Council (United Kingdom)

National Science Centre, Poland; Minerva grants (Germany)

NSF Graduate Research Fellowship Program (Panelist)

Social Sciences and Humanities Research Council of Canada (SSHRC)

Research Council, Katholieke Universiteit Leuven, Belgium

Taylor and Francis, Routledge, MIT Press, Guilford,

Psychology Press, Columbia U Press, McGraw-Hill,

Allyn & Bacon, Prentice Hall, Palford Macmillan,

Thomson Wadsworth

Graduate Courses

Classic and contemporary issues in social psychology (lectures)

Social and personality development across the life course (seminar)

Social cognition, rationality, and the self (lectures)

Reconstructing classic social psychology (workshop)

Affect, attitudes, and stereotyping (seminar)

Topics in social psychology (e.g., social cognition, judgment and decision-making, social influence, the person-situation debate, philosophy and statistics of scientific inference, game theory; guest: RI Probate Court Judge Howard Lipsey)

Cognitive and social psychology (lectures and seminar)

Psychology for entrepreneurs (interactive lectures)

Strategic reasoning and behavior (lectures for executive MBA students, live & online)

Psychological perspectives on strategic decision-making (lectures & online instruction in executive leadership master's program)

Psychology in Business and Economics (seminar for MA students in Germany, online)

Undergraduate Courses

Stereotypes and intergroup relations (seminar)

Egocentrism in social perception (seminar)

Social cognition (lectures; laboratory; live & online)

Attitudes and social behavior (lectures)

Introduction to social psychology (lectures)

Introduction to psychology (lectures)

Psychology of prejudice (lectures)

Mental representation of social groups (workshop)

Rationality and decision-making (book review workshop)

Psychology of happiness (seminar)

Political psychology (seminar)

Psychology of creativity (freshmen seminar)

Luxury consumerism (group independent study program)

Capstone seminar in Behavioral Decision Science

Psychology and philosophy of happiness (lectures, offline & online + data labs)

Psychology in business and economics (lectures, seminar, 1 session live-streamed on TikTok)

Service

Department Cognitive & Psychological Sciences (Department of Psychology until 2010)

Sponsor: Visiting Professor Dr. Ursula Athenstaedt, University of Graz, Austria, 2010

Mentor: 1 postdoctoral research fellow (Dr. Cynthia Winston, 2000-2001; 5 doctoral theses (Russell

W. Clement, 1995, Melissa Acevedo, 2002; Theresa E. DiDonato, 2008; Anthony M. Evans, 2012; Patrick R.

Heck, 2016), 6 master's theses, 19 honors theses in psychology (winners of 4 Schlosberg Premiums, 3 Sher Fain Premiums, and 3 Delabarre Premiums), 1 honors thesis in Cognitive Science (winner of Premium in Cognitive Science), 1 honors thesis Behavioral Decision Science (winner of a departmental prize); numerous independent undergraduate research projects, capstone projects in behavioral decision science, visiting international graduate students from Germany, Austria, Italy, Denmark, Hungary.

Advisor & committee work: AB-Concentration in Psychology and in Behavioral Decision Sciences, Transfer Credit and Foreign Studies

Committees: Human Subject Pool, Awards to Honors Students, Whalen Prize Selection Committee, Tenure and Promotion, Faculty Searches (chair, affirmative action representative), Colloquium Series (chair), Sorrentino Fellowships, Psychology Concentration, Building Committee, Undergraduate Curriculum, Mellon Lecture Series Faculty Advisory Board, Undergraduate Curriculum Self-Study (chair), Director of the Honors Program in Psychology, Coordinator of the Human Subject Pool, Colloquium and Proseminar Series Committee (chair), Graduate Studies Directorate, Library Representative, Junior Faculty Evaluation (class visits), Presidential Diversity Postdoctoral Fellowship, Awards Nominations Committee, Peer Teaching Review Committee

Reviewer: Assistant professor's annual evaluation

Brown University

Arranged Agreement of Cooperation between Brown University and the University of Graz, Austria.
 Serving as Brown's representative (2012 – 2015; extended to 2018)
 Tenure, Promotions & Appointments Committee (TPAC), elected member 2009-2012
 Lectureships (Chair), Diversity Advisory Board, Brown Unity Community Council
 Freshmen (CAP) and Sophomore advisor
 Sponsor of students in the following programs: Early Identification, Foreign Students Exchange, UTRA, Odyssey, Curricular Advising Program
 Panels: Orientations for Freshmen, Graduate Students, Foreign Students, Faculty Advisors, and the Departmental Undergraduate Group (DUG); Panel judge: Hicks Prize Debating Competition
 Focus groups: Exploring Barriers and Opportunities for College Students with Psychiatric Disabilities, Provost's focus group on "Researchers@Brown" online platform for faculty websites
 Workshop: Curriculum Transformation (travel to Humboldt State University, CA, to study policies on 'Diversity and Common Ground')
 Consultant: Group Independent Study Project on Sport Psychology
 Member of the Faculty Board: Ethical Inquiry Lecture Series; invited discussant 'universal love'
 Creative Scholars Project, roundtable discussion group
 Faculty mentor for new assistant professors (computer science, economics)
 Committee on Commencement Speakers
 Advisor to a 'senior orator'
 Sponsor: Sheridan Certificate V: Principles and Practice in Reflective Mentorship program
 Participant: NRMN Research Mentor Training; Veritas Forum Roundtable

Field and community

Friedrich-Schiller U of Jena, Germany: Consultant to doctoral students in the International Graduate College: Conflict and Cooperation Between Social Groups; Member of judgment panel at the Third Congress of Empirical Psychology
 U of Louvain-la-Neuve, Belgium: Consultant to doctoral students in the International Graduate College: Conflict and Cooperation Between Social Groups
 U of Oregon: Off-campus faculty mentor
 American Psychological Assoc.: Co-organized special issue for the *American Psychologist* on 'Psychology and Peace'
 American Psychological Association: Reviewer of submissions to the Division 8 conference; Referee for a nominated editor for the *Journal of Personality and Social Psychology: Attitudes and Social Cognition* and the *Journal of Consulting and Clinical Psychology*
 Association for Psychological Science: Organized Festschrift conference for Robyn M. Dawes
 Tagung experimentell arbeitender Psychologen: Organized and convened symposium on "Inductive reasoning and social projection"
 European Association of Experimental Social Psychology: Discussant at a Small Group Meeting on Gender Stereotypes and Gender Relations Research
 Jean Monnet Conference, Bremen, Germany: Discussant at roundtable on "The EU in global perspective"
 German Psychological Society, Consultant to postdoctoral research fellows and junior professors
 External referee for 11 promotion cases, USA and Israel, including 1 to the rank of Distinguished Professor
 U of Basel, Switzerland: Consultant to social search committee
 United States Army: Invited participant at conference on *Comprehensive Soldier Fitness*
 Alexander-von-Humboldt Foundation: Referee for different types of award including an A-v-H professorship
 Rijksuniversiteit Groningen, The Netherlands: Dissertation reader and *opponent* at defense
 Philipps U Marburg, Germany: Consultant for *Research Training Group*
 Presenter and discussant in workshop on open science and statistical analysis
 Marsilius Kolleg, Heidelberg: Invited participant at workshop on *Quantity of information and quality of decision*
 Advisory Board: *The Gentlemen's Retreat*, an NFP org. educating inner-city youths, sponsored by Providence College
 Karl-Franzens U Graz: External advisor to master's thesis students
 Ruprecht-Karls U, Heidelberg: External advisor to master's thesis students
 External collaborator, U Mannheim: DFG Research Training Group "*Statistical Modeling in Psychology*"
 Co-chair, symposium: *Do we need a new epistemology for psychological science?* 51st Meeting of the German Psychological Society, Frankfurt
 Project advisor: Meadowbrook Waldorf School, Wakefield, RI
 U of Vienna, Austria: External referee on shortlist for a chaired professorship in psychology
 U of Cologne, Germany: External referee for a chaired professorship in psychology
 U of Tilburg, The Netherlands: External referee for a *cum laude* designation for a PhD thesis
 U of Warwick, School of Business, England: External examiner in PhD defense (*viva*)
 University of British Columbia, Canada: External evaluator of PhD thesis

Consultant

Evaluation of practice patterns: ACE inhibitors and lipid lowering agents in heart disease.

PI: R. M. Poses, Merck U.S. Human Health	1997 - 1998
Tutor to a Diversity Trainer and Consultant, Providence, RI	2002 - 2003
<i>Reducing racial biases in performance ratings</i> , Principal investigator: B. B. Baltes, Wayne State U	2005
<i>Survey design</i> . Glimpse Foundation, Providence, RI	2007
C. Maurer Verlag, <i>editorial consultant</i> , Geislingen, Germany	2014
Psychology Today, on friendship and alliances	2017
Global Alliance on Health and Pollution; psychology of persuasion; video conference, Bellagio, Italy	2017
Alice (a Cambridge, MA, startup linking social capital and individual well-being to machine learning)	2018
Made to Persuade (a Tilburg, NL, communication and coaching service)	2018
Substance Abuse & Overdose Prevention PAC, Rhode Island	2018
saveyourtruth.life, Upland, CA	2022

Sports Commentator

G. Wayne Miller (February 7, 2017). Never stop believing. *Providence Journal Bulletin*.

Cited as objecting to Miller's claim that the New England Patriots beat the Atlanta Falcons in the year's epic Superbowl because they had a stronger belief in their victory.

Languages German, Spanish, Modern Greek, French (with a good Fendant) (278)