

Kareen Rozen

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Academic employment

Brown University

Professor of Economics 2022–present

Associate Professor of Economics 2015–2022

Yale University

Associate Professor of Economics (untenured) 2013–2015

Assistant Professor of Economics 2007–2013

Education

Princeton University

Ph.D. in Economics 2004–2007

M.A. in Economics 2002–2004

Thesis advisor: Eric Maskin. Committee: E. Maskin, W. Pesendorfer, and R. Benabou.

Columbia University

B.A., *Summa Cum Laude* 1998–2002

Valedictorian. Triple major in economics, mathematics and statistics.

Research interests

Behavioral economics, decision theory, game theory, experimental economics

Professional activities

Co-Editor, *American Economic Journal: Microeconomics* 1/2023–present

Editor, *Review of Economics and Statistics* 6/2021–1/2023

Associate Editor, *Journal of Mathematical Economics* 1/2020–present

Editorial Board, *Journal of Economic Literature* 1/2017–present

Associate Editor, *Mathematical Social Sciences* 4/2015–present

Grants, honors and awards

Economic Theory Fellow, Society for the Advancement of Economic Theory 2022

NSF Grant (PI, with Co-PI Geoffroy de Clippel) 2022–2025

“*Non-binding suggestions, self-enforcing norms and the determinants of cooperation in repeated games*”

NSF Grant (PI, with Co-PI Geoffroy de Clippel) 2016–2018

“*Communication, perception and strategic obfuscation*”

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NSF Grant (PI)	2009–2012
<i>“Seeking, storing, and supplying information: Information and memory in behavioral economics”</i>	
Invited to the Review of Economic Studies Tour	2007
Stephen Goldfeld Research Fellowship, Princeton Economics	2006
NSF Graduate Research Fellowship	2002–2005
Supplemental Merit Fellowship, Princeton Economics	2002–2006
Princeton University Graduate School Fellowship	2002–2007
Valedictorian, Columbia University, Columbia College	2002
Sanford S. Parker Prize, Columbia Economics	2002
Barry M. Goldwater Scholarship	2001–2002
Phi Beta Kappa, Columbia University, early inductee	2001–2002
I.I. Rabi Science Scholarship, Columbia University	1998–2002
John Jay National Scholarship, Columbia University	1998–2002
Valedictorian, Freehold Township High School, NJ	1998
National Merit Scholar	1998
N.F.L. J.V. New Jersey State Debate Champion	1996

Research

Publications.....

- Foundations of Intrinsic Habit Formation, Econometrica, 78(4), July 2010, pp. 1341–1373.
- Conflict Leads to Cooperation in Demand Bargaining, Journal of Economic Behavior & Organization, 87, March 2013, pp. 35–42.
- Wasteful Sanctions, Underperformance and Endogenous Supervision (with David Miller), American Economic Journal: Microeconomics, 6(4), November 2014, pp. 326–361.
- Competing for Consumer Inattention (with Geoffroy de Clippel and Kfir Eliaz), Journal of Political Economy, 122(6), December 2014, pp. 1203–1234 (lead article).
- History-Dependent Risk Attitude (with David Dillenberger), Journal of Economic Theory, 157, May 2015, pp. 445–477.
- Rationalizing Choice with Multi-Self Models (with Attila Ambrus), Economic Journal, 125, June 2015, pp. 1136–1156.
- Optimism and Pessimism with Expected Utility (with David Dillenberger and Andrew Postlewaite), Journal of the European Economic Association, 15(5), October 2017, pp. 1158–1175.
- Bounded Rationality and Limited Datasets (with Geoffroy de Clippel), Theoretical Economics, 16, May 2021, pp. 359–380 (also peer-reviewed at NAJ Economics).
- On Selecting the Right Agent (with Geoffroy de Clippel, Kfir Eliaz and Daniel Fershtman), Theoretical Economics, 16, May 2021, pp. 381–402.

- Bargaining over Contingent Contracts under Incomplete Information (with Geoffroy de Clippel and Jack Fanning). *American Economic Review*, 112 (5), May 2022, pp. 1522–1554.
- Order- k Rationality (with Salvador Barberà, Geoffroy de Clippel and Alejandro Neme). *Economic Theory*, 73, June 2022, 1135–1153.
- Fairness Through the Lens of Cooperative Game Theory: An Experimental Approach (with Geoffroy de Clippel). *American Economic Journal: Microeconomics*, 14(3), August 2022, pp. 810–836.
- Empirical Content of Classic Assignment Methods: Jungle and Market Economy (with Geoffroy de Clippel). Accepted at *Economic Theory*.
- Relaxed Optimization: How Close is a Consumer to Satisfying First-Order Conditions? (with Geoffroy de Clippel). Accepted at *Review of Economics and Statistics*.
- Bad Repetition (with Geoffroy de Clippel). Accepted at *JPE: Microeconomics*.

Working papers.....

- Bounded Rationality in Choice Theory: A Survey (with Geoffroy de Clippel). *Commissioned by the Journal of Economic Literature*
- Communication, Perception and Strategic Obfuscation (with Geoffroy de Clippel). *Revise and Resubmit at Journal of Economic Theory*
- Which Performs Best? Comparing Discrete-Choice Models (with Geoffroy de Clippel)
- A Note on Categorization and Rationalization: Testable Implications for Limited Data (with Geoffroy de Clippel).
- A ‘Dual’-Improved Shortcut to the Long Run, Cowles Discussion Paper 1643.

Service

NSF Panelist *2-year term (completed)*

University and departmental service.....

Director of Undergraduate Studies, Brown Economics (2021–2022, 2023–2024)
 Director of Undergraduate Studies for combined concentrations, Brown Economics (2019–2021)
 College Search Committee for Assistant/Associate Dean, Brown University (2020)
 Graduate Council, Brown University Graduate School (2016–2019; Vice-Chair 2017–2019)
 Departmental Entrepreneurship Search Committee (2017)
 Concentration Advisor, Brown Economics Department (2016–2022)
 Placement Co-Officer, *Yale Economics Department* (2008–2009, 2011–2012)
 Graduate Admissions, *Yale Economics Department* (2007–2008, 2010–2011, 2012–2013)

Refereeing.....

American Economic Review, *A EJ: Microeconomics*, *Econometrica*, *Economic Journal*, *Games and Economic Behavior*, *International Economic Review*, *Journal of Economic Theory*, *Journal*

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of the European Economic Association, Journal of Political Economy, Management Science, National Science Foundation, Operations Research, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Theoretical Economics, and others.

Mentoring.....

Mentor, CSWEP CeMENT workshop (1/2021)

Mentor, Women in Economics Mentoring Workshop at Boston University, for female Ph.D. students in the greater New England area (10/2020)

Seminar and conference presentations

Since 2020 (including scheduled)

Arizona State, Boston College, Columbia, Duke, European University Institute, Georgetown, Harvard-MIT theory seminar, Johns Hopkins, MIT organizational economics, NYU, Penn State (PennTheon online series), Princeton behavioral economics seminar, Seminars in Economic Theory (online series), Stony Brook International Game Theory Conference (semi-plenary speaker), University of California-Santa Barbara, University of California-San Diego, University of Chicago, University of Queensland Behavioural and Economics Science Cluster e-seminar, University of Sussex, University of Texas-Austin, University of Toronto, Workshop on Applications of Revealed Preference, Yale

Past seminar presentations

Brown (3), Boston University, Caltech, Carnegie Mellon, Columbia University (2), CUNY, Georgetown, Harvard-MIT joint theory seminar, Johns Hopkins, Kellogg MEDS, London Business School, London School of Economics, New York University, Northwestern Economics (2), Pennsylvania State University, Princeton behavioral economics seminar (2), Queen Mary, Stanford GSB, Tel Aviv University (2), University College London, University of California-San Diego (2), University of California-Los Angeles, University of Michigan-Ann Arbor (2), University of Montréal, University of Pennsylvania, University of Pittsburgh, University of Toronto, University of Wisconsin-Madison, Washington University in St. Louis, Yale University

Past conference presentations

2017 Cowles Economic Theory Conference, 2017 Zurich Workshop on Applied Behavioral Theory, 2015 Birthday conference for Eric Maskin, 2015 Cowles Conference on Economic Theory (discussant), NBER 2014 Summer Institute on Law and Economics (discussant), 2014 Econometric Society NAWM, 13th SAET Conference on Current Trends in Economics, NBER/NSF/CEME Conference at Columbia GSB, 2011 University of Michigan-Ann Arbor Theory Mini-Conference, 2010 Econometric Society NAWM, 2009 Cowles Conference on Rationality and Conflict, 2009 Econometric Society NASM, Games 2008, 2008 Canadian Economic Theory Conference, 2008 Econometric Society NAWM

Visits

Visiting Fellow, Princeton University, Economic Theory Center	<i>2022-2023</i>
Visitor, Princeton University, Economic Theory Center	<i>October 8–11, 2013</i>
Visiting Associate Professor, Brown University, Department of Economics	<i>2013–2014</i>
Visiting Scholar, New York University, Department of Economics	<i>Spring 2010</i>

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Teaching

Brown University

Microeconomics II (Ph.D.); Risk, Uncertainty and Decision (Ph.D.); Investments II: Options, Futures and Other Derivatives (undergraduate); Economics in the Laboratory (undergraduate)

Yale University

Bounded Rationality (undergraduate); Microeconomic Theory (undergraduate); Behavioral Choice Theory, as part of Advanced Microeconomic Theory I (Ph.D.); General Economic Theory: Microeconomics (Ph.D.)