

# Lorenzo Lagos

Curriculum Vitae updated December 2022

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PROFESSIONAL APPOINTMENTS	Assistant Professor, Department of Economics, Brown University Research Affiliate, Institute for the Study of Labor (IZA) Postdoctoral Research Associate, Industrial Relations Section, Princeton University	2021- 2020- 2020-2021
EDUCATION	Ph.D. in Economics, Columbia University B.A. in Philosophy, Politics, and Economics, University of Pennsylvania; <i>summa cum laude</i>	2020 2011
FIELDS	Labor Economics and Development Economics	
PUBLISHED AND FORTHCOMING PAPERS	“Assortative Matching or Exclusionary Hiring? The Impact of Firm Policies on Racial Wage Differences in Brazil” (with François Gerard, Edson Severnini, and David Card) <i>American Economic Review</i>	
WORKING PAPERS	“Labor Market Institutions and the Composition of Firm Compensation: Evidence from Brazilian Collective Bargaining” “Racial Inequality, Minimum Wage Spillovers, and the Informal Sector” (with Ellora Derenoncourt, François Gerard, and Claire Montialoux) “Collective Bargaining for Women: How Unions Can Create Female-Friendly Jobs” (with Viola Corradini and Garima Sharma)	
WORKS IN PROGRESS	“Collective Bargaining, Earnings, and Inequality” (with Ellora Derenoncourt, François Gerard, and Claire Montialoux)	
OTHER WORK	“Violence and Credit Use: Evidence from MSEs in Mexico’s Drug War” <i>Trabajo de investigación para la Comisión Nacional Bancaria y de Valores (CNBV)</i> “Institutional Trust: The Case Study of Mexican State Institutions” <i>SPICE: Student Perspectives on Institutions, Choices and Ethics</i>	
GRANTS, HONORS, AND AWARDS	CDEP Fellow, Center for Development Economics and Policy Caswell L. Johnson Columbia Scholarship, Columbia University CORE-Teagle Fellow, CORE USA Wueller Pre-Dissertation Award (runner-up), Columbia University CDEP Student Research Grant, Center for Development Economics and Policy Lead Teaching Fellow in Economics, Columbia Center for Teaching and Learning Wueller Teaching Award, Columbia University Ford Foundation Predoctoral Fellow, National Academy of Sciences Goldstone Prize for Best Senior Honors Thesis, University of Pennsylvania Phi Beta Kappa	2020 2019-2020 2019-2020 2017-2018 2017, 2018 2017-2018 2016-2017 2014-2018 2011 2011

ACADEMIC  
ACTIVITIES

Invited Seminars

*2023 (incl. scheduled)*: Massachusetts Institute of Technology (IWER Seminar)  
*2022*: Pontifícia Universidade Católica do Rio de Janeiro (PUC-Rio); Fundação Getúlio Vargas (FGV-EESP); Insper (São Paulo)  
*2021*: Princeton (IR Section), UC Berkeley (Labor Lunch); New York University (Development Seminar); Central European University; Norwegian Business School  
*2020*: University of Georgia; Lehigh University; IZA - Institute of Labor Economics; World Bank (DEC); Brown University; Wharton (BEPP); Cornell University (PAM)

Conferences

*2023 (incl. scheduled)*: Conference of the Society of Labor Economists (SOLE); What Role for Collective Bargaining in the 21st Century? (University of Lisbon, Institute of Social Sciences)  
*2022*: LERA@ASSA; Northeast Labor Symposium for Early Career Economists (IRS-Princeton); Conference of the Society of Labor Economists (SOLE); LERA Annual Meetings; Rome Junior Conference on Applied Microeconomics (EIEF); Informality and Wage Setting Policies in Latin America (IFS/UCL and Insper); Latin American and Caribbean Economic Association (LACEA)  
*2021*: Conference of the Society of Labor Economists (SOLE); NBER Summer Institute (Labor Studies); Stanford Institute for Theoretical Economics (SITE); Rookiefest (Northwestern University); Latin American and Caribbean Economic Association (LACEA)  
*2020*: Jobs and Development Conference (IZA/World Bank/NJD/UNU-WIDER), Bargaining Workshop (NYU); Workshop on Labor Market Institutions (IZA)

Referee Service *Quarterly Journal of Economics, American Economic Review: Insights, Journal of Labor Economics, Journal of Development Economics, Journal of Human Resources, Journal of Urban Economics, Journal of the European Economic Association, Industrial and Labor Relations Review, Economic Development and Cultural Change, Oxford Economic Papers, Race and Social Problems*

Other

Faculty coordinator for initiative to create a Graduate Student Association at Brown University's Economics Department  
Organizer of the 2021 Northeast Labor Symposium for Early Career Economists NLS-E at Princeton University's Industrial Relations Section (with Cody Tuttle)