

CURRICULUM VITAE

Louis Putterman

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Personal: Born April 27, 1952; children Laura Putterman (1975 - 2025), Patch Tseng-Putterman (b. 1989), Mark Tseng-Putterman (b. 1992); divorced.

Education:

Ph.D., Economics: Yale University, December, 1980.
M. Phil., Economics: Yale University, May, 1978.
M.A., International Relations: Yale University, May, 1978.
B.A., Economics (minor: Anthropology): Columbia University, April, 1976.

Positions held:

Professor of Economics (Research), Brown University (2025 -)

Professor of Economics, Brown University (1987 – 2025); Associate Professor of Economics, Brown University (1982 - 1987); Assistant Professor of Economics, Brown University (1980 - 1982).

Department of Economics Associate Chair, 2005 – 2010 and 2015 – 18; Director of Undergraduate Studies, 2006 – 2013, 2022 – 23; Department of Economics Chair, 2014 – 15.

Advisor, Science of Philanthropy Initiative, University of Chicago, 2012 – 2016.

External reviewer of *Fifty Years of Asian Growth and Transformation*, The Asian Development Bank, 2018 and 2019.

Lead U.S. researcher, TrustLab project team (O.E.C.D.), 2017 - .

Associate Director, Center for the Comparative Study of Development, Brown University (1989-97); Acting Director, Spring 1990, Fall 1992, Spring 1997; Graduate Representative, Development Studies AM Degree Program, 1993- ; Director, Development Studies Undergraduate Concentration and Development Studies Masters Program, 2000-01 and 2005-07; Director of Graduate Studies, Development Studies Masters Program, 2001-2011.

Faculty Associate, Watson Institute for International Studies, Brown University, 1996 – 2007.

Faculty Associate, Population Studies and Training Center, Brown University, 2017- .

Research Fellow, William Davidson Institute, University of Michigan Business School, 1997 - 2005.

Research Associate, John King Fairbank Center for East Asian Research, Harvard University, 1987-93; Visiting Scholar, Fairbank Center, 1986-87; Visiting Fellow, Centre for Chinese Studies, St. Antony's College, Oxford, Michaelmas Term, 1983; Visiting Fellow, Institution for Social and Policy Studies, Yale University, 1983-84.

Teaching Fields:

Experimental and Behavioral Economics; Economics of the Firm and Organization; Development Economics; Comparative Economic Systems; Economy of China.

Honors:

B.A., Summa Cum Laude, May 1976; elected to Phi Beta Kappa, April, 1976; Ph.D. dissertation awarded grade of distinction by Yale Economics Department, November 1980; M.A. *ad eundem*, Brown University, June 1983.

Fellowships and Grants:

Columbia University Fellowship, 1974-76; Yale University Fellowship, 1976-80; Yale Council on African Studies grants awarded 1976 and 1977; Yale Council on International Studies grant, 1976; Yale Concilium on International and Area Studies grant, 1977; Dorothy Danforth Compton Fellowship of the Institute for the Study of World Politics, 1979; Social Science Research Council (joint with A.C.L.S.) post-doctoral research grant, Africa committee, 1981; Fulbright Research Award, Africa Research Program, 1982-83; Lilly Teaching Fellowship, 1982-83; National Program for Advanced Study and Research in China, National Academy of Sciences (C.S.C.P.R.C.), 1982-83; Alfred P. Sloan Research Fellowship, 1983-85; Mellon Fellowship for Chinese Studies, 1983-84; Ford Foundation research grants, 1984 and 1985; C.S.C.P.R.C. National Program, 1985-86; National Science Foundation grant SES-8520380, 1986-8; Wang Institute Fellowship in Chinese Studies, 1986-87; Ford Foundation research grant, 1987; National Science Foundation grant SES 8721382, 1988-90; IRIS research grant, University of Maryland, 1992-3; Chiang Ching-kuo/American Council of Learned Societies Fellowship in Chinese Studies, 1997; research grant, MacArthur Foundation Network on Norms and Preferences, 1999-2001; National Science Foundation grant SES-0001769, 2000-2002; Russell Sage Foundation grant to study the economics of trust, 2004-6; Alex C. Walker Foundation grant to study preferences regarding the distribution of income, 2004-6; Co-Principal Investigator w/ Pedro dal Bó and Andrew Foster, National Science Foundation grant SES-0720753, 2007-2009; Principal Investigator of National Science Foundation grant SES-0921733, 2009-2011; advisor, Science of Philanthropy Initiative, 2012 – 15; Principal Investigator of National Science Foundation grant SES-1426158, 2014 – 15.

Societies:

American Economic Association; Economic Science Association; Association for Comparative Economic Studies (Executive Board, 1996-8; Vice-President, 1999-2000; President, 2000-2001).

Service:

Member, Committee on Advanced Study and Research in China, C.S.C.P.R.C., National Academy of Sciences, 1986-1987; Member, Fellowship Selection Committee, A.C.L.S./S.S.R.C. Joint Committee on Chinese Studies, 1991-92; screener, 1998 SSRC/ACLS International Dissertation Field Research Fellowship competition. Consultant, Science of Philanthropy Initiative, University of Chicago, 2012 – 14.

Member of Executive Board, Association for Comparative Economic Studies, 1997-1999; Vice-President, 1999-2000; President, 2000-2001.

Departmental service including recruiting committee member, undergraduate concentration and transfer credit adviser, Associate Chair from 2007 – 2010 and 2015 – 17, Director of Undergraduate Studies 2007 – 2013 and 2022 – 23, Department Chair 2014 – 15.

University service including membership on independent concentration sub-committee of E.P.C. (2 years), University Research Council (1 year), international relations concentration committee (5 years), development studies concentration committee (8 years), Executive Committee of Center for Comparative Study of Development (10 years), East Asian Studies Department member at large, faculty committee on student support programs (2 years), faculty committee on admissions and financial aid (3 years), President's ad hoc committee on financial aid (1992-3), Watson Institute Faculty Advisory Board (1993-1998), fellow of Wayland Collegium (11 years). Member of recruiting committee, World Hunger Program, 1994/95. Chair of recruiting committee for a Watson Institute Post-doctoral Fellowship, 1995/6. Member of Committee on Academic Standing, 1999/2000, 2001-3. Member of Advisory Committee on Corporate Responsibility in Investment, 2003-6 and 2007-10. Search Committee, Watson Institute director search, 2011 – 12.

Ph.D. students:

Committee chair for: Lauren Auchincloss, Francisco Campos-Ortiz, Josie I Chen, Matthias Cinyabuguma, Ana Chiacu, Arhan Ertan, Pavitra Govindan, Taisen He, Si Joong Kim, Weiye Li, Umut Önes, Woosung Park, Kenju Kamei (co-chair). Committee member for Sergei Pankratev, Yunyu (Shirley) Shu, Alex Zhou, Masahiro Kubo, Daniel Crisostomo Wainstock, Diego Marino-Fages (*viva*), Motohiro Kumagai, Viacheslav Savitskiy, Patrick Meyer, Diego Ramos-Toro, Huiwen Ng, Xu Zhang, Jeongbin Kim, Martin Fiszbein, Mongoljin Batsaikhan, Olivier Bochet, Areendam Chanda, Paul Deng (Brandeis University), Ruben Durante, Peter Iliev, Rokesh Kochar, Bingyuan Hsiung, Roland Pongou, Bulent Unel, Zhichao Wei, Ma Rong (Brown, sociology), Xiao-Yuan Dong (University of Alberta), Carol Carolus (Boston University), Jian Su (Brandeis University), Steven Lim (University of Adelaide).

Outside reviewer for:

American University, Arizona State University, Bar Ilan University, Ben-Gurion University, Brandeis University, Case Western Reserve University, City University – NY, Cornell University, Duke University, Hamilton College, Haverford College, Hong Kong University of Science and Technology, London Business School, London School of Economics, University of California at Davis, University of Cambridge, University of Connecticut, University of Gothenburg (Sweden), University of Massachusetts-Amherst, University of Massachusetts-Lowell,

University of Minnesota, State University of New York at Albany, S.U.N.Y. at Buffalo, University of Western Ontario, University of Wisconsin, Virginia Polytechnic Institute, Wesleyan University.

Editorial:

Editorial Board Member: *Modern China*, 1990- ; *Annals of Public and Cooperative Economics*, 1992- ; *Journal of Comparative Economics*, 1989-1991 and 1997-1999; *Comparative Economic Studies*, 1991-1993 and 2013- ; *Development and Society*, 1999-2009; *China Economic Review*, 2001- ; *Journal of Participation and Employee Ownership*, 2017- ; *Pacific Economic Review*, Assoc. Ed. 1996-2008, Advisory Council 2009-16.

Referee for:

American Economic Review, *American Journal of Agricultural Economics*, *Annals of Public and Cooperative Economics*, *Cambridge Journal of Economics*, *Canadian Journal of Economics*, *China Economic Review*, *Comparative Economic Studies*, *Economica*, *Economic Development and Cultural Change*, *Economic Inquiry*, *Economic Journal*, *Economic Systems*, *Economics and Philosophy*, *Economics Letters*, *European Economic Review*, *Evolution and Human Behavior*, *Experimental Economics*, *Games and Economic Behavior*, *International Economic Review*, *Journal of Comparative Economics*, *Journal of Development Economics*, *Journal of Economic Behavior and Organization*, *Journal of Economic Education*, *Journal of Economic Growth*, *Journal of Economic History*, *Journal of Economic Inequality*, *Journal of the European Economic Association*, *Journal of Institutional and Theoretical Economics*, *Journal of Institutional Economics*, *Journal of the Japanese and International Economies*, *Journal of Political Economy*, *Journal of Public Economics*, *Journal of Socio-economics*, *Kyklos*, *Labor Economics*, *Land Economics*, *Metroeconomica*, *Modern China*, *Nature*, *Oxford Economic Papers*, *Pacific Affairs*, *Proceedings of the National Academy of Sciences*, *Proceedings of the Royal Society B (Biology)*, *Quarterly Journal of Economics*, *Recherches Economiques de Louvain*, *Review of Economics and Statistics*, *Review of International Economics*, *Review of Politics*, *Scandinavian Journal of Economics*, *Science*, *Social Choice and Welfare*, *World Development*, *Advances in the Economic Analysis of Participatory and Labor- Managed Firms*, Harvard University Council on East Asian Studies, MIT Press, University of California Press, University of Michigan Press, Oxford University Press, Stanford University Press; National Science Foundation (Economics), Committee on Scholarly Communication with China (previously CSCPRC), Social Sciences and Humanities Research Council of Canada, The World Bank.

Selected Conferences and Symposia:

Chair of organizing committee, Sixth Conference on Social Dilemma Research, held at Brown University, May 15 – 16, 2015.

Organizer, Symposium on Labor Markets and Gender in China, *Pacific Economic Review* (Vol. 7, no. 1, February 2002).

Co-organizer, Fain Conference on Risk-Bearing and Agency in Firms, Brown University, October 1998.

Director, Rockefeller African Development Dissertation Workshop, Watson Institute (Brown University), May 1997.

Co-organizer of Conference on Economics, Values and Organization, Yale University, April 1996, sponsored by Yale Program on Ethics, Politics & Economics, I.S.P.S., and the MacArthur Foundation.

Organizer, Symposium on Institutional Boundaries, Structural Change, and Economic Reform in China, U.C.L.A. Centre for Chinese Studies, October 1991, and Guest Editor of Symposium issues of *Modern China*, Volume 18, numbers 1 and 2, January and April 1992.

Work in Progress:

Economics experiments in collaboration with Jean-Robert Tyran (University of Vienna), Thomas Markussen (University of Copenhagen), Andreas Nicklisch (University of Hamburg), Christian Thöni (University of Lausanne), Kenju Kamei (Keio University), Arhan Ertan (Bogazici University), Rustam Romaniuc (Montpellier Business School), Kristian Lopez-Vargas (UCSC). Collaborator in OECD TrustLab project directed by Fabrice Murtin (OECD/Sciences Po) with team members in France, Germany, U.K., Italy, Luxembourg, S. Korea, Japan and Slovenia (two papers under submission. Research on time between agricultural transition, states and writing (with Jared Diamond, Dorian Fuller, Justin Cook, others). Research on determinants of Chinese polity emergence from first eastern Asian agriculture, and 2nd paper on the Rome/China puzzle, with James Kung, Omer Ozak and Shuang Shi.). Research on role of pre-modern cultural valuation of writing on modern human capital and comparative growth outcomes, with Martin Fiszbein (BU), Romain Wacziarg (UCLA) and Vafa Behnam-Roudsari (UCSD).

Publications:

Books:

The Good, The Bad and The Economy: Does Human Nature Rule Out a Better World? Langdon Street Press, 2012. (A general audience book.)

Dollars and Change: Economics in Context. Yale University Press, 2001.

Economics, Values and Organization, edited and with a preface and introductory chapter by Avner Ben-Ner and Louis Putterman, Cambridge University Press, 1998.

The Economic Nature of the Firm: A Reader (Third Edition). Edited and with an introductory essay by Randall S. Kroszner and Louis Putterman, Cambridge University Press, 2009. *Second Edition*, edited by Louis Putterman and Randall S. Kroszner, Cambridge University Press, 1996. Original edition edited by Louis Putterman with the assistance of Randy Kroszner with introductory essay by Louis Putterman, Cambridge University Press, 1986 (Spanish language edition published by Alianza Editorial, Madrid, 1994. Chinese language edition translated by Sun Jingwei published by Publishing House of Shanghai University of Finance and Economics, 2000; also issued in Chinese language edition by Cambridge University Press Asia Branch, 2009; China edition of Third Edition forthcoming in 2014.

Continuity and Change in China's Rural Development: Collective and Reform Eras in Perspective. Oxford University Press, July, 1993.

State and Market in Development: Synergy or Rivalry?, edited and with introductory and concluding chapters by Louis Putterman and Dietrich Rueschemeyer. Boulder, Colorado, Lynne Rienner Publishers, September, 1992.

Division of Labor and Welfare: An Introduction to Economic Systems. Oxford University Press, August, 1990.

Economics of Cooperation and the Labor-Managed Economy. Fundamentals of Pure and Applied Economics, Volume 14. London, Harwood Academic Publishers, March, 1987. With John P. Bonin.

Peasants, Collectives, and Choice: Economic Theory and Tanzania's Villages. June, 1986, JAI Press.

Papers in Peer-Reviewed Journals:

“A Comparison of Endogenous and Exogenous Group Formation to Increase Cooperation,” *Journal of Behavioral and Experimental Economics* v. 119, 2025.

“Herb Gintis on Economics and Welfare, Political Economy, and Evolution of Human Behavior,” *Frontiers of Behavioral Economics*, 4, 2025 (in the series “Capitalism, Conflict, and Cooperation: In Honor of Herbert Gintis,” S. Polania-Reyes, J. Carpenter, S. Ille and A. Jayadev, eds.).

“The Determinants of Trust: Findings from Large, Representative Samples in Six OECD Countries,” *Economica* v. 91, 2024, with Roxanne Kovacs, Maurice Dunaiski, Matteo Galizzi, Rafael Hortala-Vallve, and Fabrice Murtin.

“Ethnic Bias, Economic Achievement and Trust Between Large Ethnic Groups: A Study in Germany and the U.S.” *Journal of Economic Behavior and Organization*, v. 224, 2024, with Sophie Cetre, Yann Algan, Gianluca Grimalda, Fabrice Murtin, David Pipke, Ulrich Schmidt, Vincent Siegerink.

“Civic Engagement, the Leverage Effect and the Accountable State,” with Kenju Kamei and Jean-Robert Tyran, *European Economic Review* 156, 2023.

“The Politicized Pandemic: Ideological Polarization and the Behavioral Response to Covid-19,” with Gianluca Grimalda, Fabrice Murtin, David Pipke and Matthias Sutter, *European Economic Review* 156, 2023.

“Algorithmic Leviathan or Individual Choice: Choosing Sanction Regimes in the Face of Observational Error,” with Thomas Markussen and Liagjun Wang, *Economica*, 90, 315 – 338, 2023.

- “Trust, Beliefs and Cooperation: Excavating a Foundation of Strong Economies,” with Jeongbin Kim and Xinyi Zhang, *European Economic Review* 147, 2022.
- “Transition to agriculture and first state presence: a global analysis,” with Oana Borcan and Ola Olsson, *Explorations in Economic History* 82, 2021.
- “Trigger-happy or Precisionist? On Demand for Monitoring in Peer-Based Public Goods Provision,” with Andreas Nicklisch and Christian Thöni, *Journal of Public Economics*, 200, 2021.
- “Overconfidence and Gender Gaps in Redistributive Preferences: Cross-Country Experimental Evidence,” with Thomas Buser, Gianluca Grimalda and Joël van der Weele, *Journal of Economic Behavior and Organization* 178: 267 – 286, 2020.
- “Identity, Trust and Altruism: An Experiment on Preferences and Microfinance Lending,” with Josie I Chen and Andrew Foster, *European Economic Review* 120, 2019.
- “An Honest Day’s Pay: Cooperation among Entrepreneurs vs. Students, and Linkages to Real World Business Success,” with Mongoljin Batsaikhan, *Southern Economic Journal* 86 (2) 478 – 502, 2019.
- “Trust and Cooperation at a Confluence of Worlds: An Experiment in Xinjiang, China,” with Zhe Zhang and Xu Zhang, *Journal of Economic Behavior and Organization* 161: 128 – 144, 2019.
- “Do China’s People Favor Redistribution? Evidence from an Incentivized Experiment,” with Tai-sen He and Liangjun Wang, *Pacific Economic Review* 24 (2): 293 – 324, 2019.
- “The Influence of Ancestral Lifeways on Individual Economic Outcomes in Sub-Saharan Africa,” with Stelios Michalopoulos and David Weil, *Journal of the European Economic Association* 17 (4): 1186 – 1231, 2019.
- “When is Punishment Harmful to Cooperation? A Note on Antisocial and Perverse Punishment,” with Tingting Fu, *Journal of the Economic Science Association* 4: 151 - 164, 2018.
- “Trust and Communication in a Property Rights Dilemma,” with T.K. Ahn, Loukas Balafoutas, Mongoljin Batsaikhan, Francisco Campos-Ortiz and Matthias Sutter, *Journal of Economic Behavior and Organization* 149: 413 – 433, 2018.
- “State History and Economic Development: Evidence from Six Millennia,” with Oana Borcan and Ola Olsson, *Journal of Economic Growth* 23: 1 – 40, 2018.
- “Reputation Transmission without Benefit to the Reporter: a Behavioral Underpinning of Markets in Experimental Focus,” with Kenju Kamei, *Economic Inquiry* 56 (1): 158 –

172, 2018.

“Learned Generosity? An Artefactual Field Experiment with Parents and their Children,” with Avner Ben-Ner, John A. List and Anya Samek, *Journal of Economic Behavior and Organization* 143: 28 – 44, 2017.

“Punishment Can Support Cooperation even When Punishable,” with Tingting Fu, Yunan Ji and Kenju Kamei, *Economics Letters*.154: 84 – 87, 2017.

“Play it Again: Partner Choice, Reputation Building and Learning in Restarting, Finitely-Repeated Dilemma Games,” with Kenju Kamei, *The Economic Journal* 127 (602): 1069 – 1095, 2017.

“Judicial Error and Cooperation,” with Thomas Markussen and Jean-Robert Tyran, *European Economic Review*. 89: 372 – 388, 2016.

“Security of Property as a Public Good: Institutions, Socio-Political Environment and Experimental Behavior in Five Countries,” with Francisco Campos-Ortiz, T.K. Ahn, Loukas Balafoutas, Mongoljin Batsaikhan and Matthias Sutter, *Journal of Public Economics* 143: 115 – 124, 2016.

“Who was Colonized and When: A Cross-Country Analysis of Determinants,” with Arhan Ertan and Martin Fiszbein, *European Economic Review* 83: 165 – 184, 2016.

“In Broad Daylight: Fuller Information and Higher-order Punishment Opportunities Can Promote Cooperation,” with Kenju Kamei, *Journal of Economic Behavior and Organization* 120: 145 – 159, 2015.

“State or Nature? Endogenous Formal vs. Informal Sanctions in the Voluntary Provision of Public Goods,” with Kenju Kamei and Jean-Robert Tyran, *Experimental Economics* 18: 38 – 65, 2015.

“Persistence of Fortune: Accounting for Population Movements, There was No Post- Columbian Reversal,” with Areendam Chanda and C. Justin Cook, *American Economic Journal - Macroeconomics*. 6 (3): 1 – 28, 2014.

“Preferences for Redistribution and Perception of Fairness: An Experimental Study,” with Ruben Durante and Joel Van Der Weele, *Journal of the European Economic Association* 12 (4): 1059 – 1086, 2014.

“Self-Organization for Collective Action: An Experimental Study of Voting on Sanction Regimes,” with Thomas Markussen and Jean-Robert Tyran, *Review of Economic Studies* 81: 301 – 324, 2014.

“Voluntary Contributions with Redistribution: The Effect of Costly Sanctions when One Person’s Punishment is Another’s Reward,” with Talbot Page and Bruno Garcia, *Journal of Economic Behavior and Organization* 95: 34 – 48, 2013.

- “Equality, Equity and Incentives: An Experiment,” with Loukas Balafoutas, Martin Kocher and Matthias Sutter, *European Economic Review* 60: 32 – 51, 2013.
- “Institutions, Social Capability, and Economic Growth,” *Economic Systems* 37: 345 – 353, 2013.
- “Public Goods and Voting on Formal Sanction Schemes: An Experiment,” with Jean-Robert Tyran and Kenju Kamei, *Journal of Public Economics* 95 (9-10): 1213-1222, 2011.
- “Sub-Saharan Growth Surprises: Being Heterogeneous, Inland and Close to the Equator Does not Slow Growth within Africa,” with Matthias Cinyabuguma, in *Journal of African Economies* 20 (2): 217 – 262, 2011.
- “Trust among the Avatars: A Virtual World Experiment, with and without Textual and Visual Cues,” with Stephen Atlas, *Southern Economic Journal* 78 (1): 63 – 86, 2011.
- “Lavish Returns on Cheap Talk: Non-binding Communication in a Trust Experiment,” with Avner Ben-Ner and Ting Ren, *Journal of Socio-Economics* 40 (1): 1 – 13, 2011.
- “Monitoring in Teams: A Model and Experiment on the Central Monitor Hypothesis,” with Stefan Grosse and Bettina Rockenbach, *Journal of the European Economic Association* 9 (4): 785 – 816, 2011.
- “Post-1500 Population Flows and the Long Run Determinants of Economic Growth and Inequality,” with David Weil, *Quarterly Journal of Economics* 125 (4): 1627-1682, 2010.
- “Institutions and Behavior: Experimental Evidence on the Effects of Democracy,” with Pedro Dal Bó and Andrew Foster, *American Economic Review* 100 (5): 2205-29, 2010.
- “Who to Punish? Individual Decisions and Majority Rule in Mitigating the Free-Rider Problem” with Arhan Ertan and Talbot Page, *European Economic Review* 53: 495-511, 2009.
- “Not Just Babble: Opening the Black Box of Communication in a Voluntary Contribution Experiment,” with Olivier Bochet, *European Economic Review* 53: 309-326, 2009.
- “Trust, Communication and Contracts: An Experiment,” with Avner Ben-Ner, *Journal of Economic Behavior and Organization* 70 (1-2): 106-121, 2009.
- “Agriculture, Diffusion, and Development: Ripple Effects of the Neolithic Revolution,” *Economica* 75: 729-48, 2008.

“Reforming China’s SOEs: An Overview,” with Weiye Li, *Comparative Economic Studies* 50 (3): 353-80, 2008. Reprinted in Josef Brada, Paul Wachtel and Dennis Yang, eds., *China’s Economic Development*. Palgrave Readers in Economics. New York: Palgrave MacMillan, 2014.

“Social Capability, History and the Economies of Communist and Post-Communist States,” with Peter Iliev, in *Studies in Comparative International Development* 42 (1): 36-66, 2007.

“Early Starts, Reversals and Catch-up in the Process of Economic Development,” with Areendam Chanda, *Scandinavian Journal of Economics* 109 (2), 387-413, 2007.

“The Ecology of Collective Action: A Public Goods and Sanctions Experiment with Controlled Group Formation,” with Umut Önes, *Journal of Economic Behavior and Organization* 62: 495-521, 2007.

“Privatization and Firm Performance: A Comparison of Rural and Urban Enterprises in Jiangsu Province,” with Xiao-Yuan Dong and Bulent Unel, *Journal of Comparative Economics* 34: 608-33, 2006.

“Can Second-Order Punishment Deter Perverse Punishment?” with Matthias Cinyabuguma and Talbot Page, *Experimental Economics* 9: 265-79, 2006.

“Communication and Punishment in Voluntary Contribution Experiments,” with Olivier Bochet and Talbot Page, *Journal of Economic Behavior and Organization* 60: 11-26, 2006.

“Do Non-strategic Sanctions Obey the Law of Demand? The Demand for Punishment in the Voluntary Contribution Mechanism,” with Christopher M. Anderson, *Games and Economic Behavior* 54 (1): 1-24, 2006.

“Voluntary Association in Public Goods Experiments: Reciprocity, Mimicry, and Efficiency,” with Talbot Page and Bulent Unel, *Economic Journal* 115: 1032-53, 2005.

“Cooperation Under the Threat of Expulsion in a Public Goods Experiment,” with Matthias Cinyabuguma and Talbot Page, *Journal of Public Economics*. 89: 1421-35, 2005.

“Share and Share Alike? Intelligence, Socialization, Personality, and Gender-Pairing as Determinants of Giving,” with Avner Ben-Ner and Fanmin Kong; *Journal of Economic Psychology* 25: 581-9, 2004.

“Reciprocity in a Two Part Dictator Game,” with Avner Ben-Ner, Dan Magan and Fanmin Kong, *Journal of Economic Behavior and Organization*.53: 333-52, 2004.

“Soft Budget Constraints, Social Burdens, and Labor Redundancy in China’s State Industry,” with Xiao-Yuan Dong, *Journal of Comparative Economics* 31 (1):110-33, 2003.

“States and Markets: The Advantage of an Early Start,” with Valerie Bockstette and Areendam Chanda, *Journal of Economic Growth* 7: 347-69, 2002.

“Investigating the Rise of Labor Redundancy in China's State Industry,” with Xiao-Yuan Dong, *China Economic Quarterly*, 1 (2): 397-418, January 2002 (in Chinese).

“China’s State-Owned Enterprises in the First Reform Decade: An Analysis of a Declining Monopsony,” with Xiao-yuan Dong, *Economics of Planning* 35(2): 109-140, 2002.

“On the Emergence of Labour Redundancy in China’s State Industry: Findings from a 1980-1994 Data Panel,” with Xiao-yuan Dong *Comparative Economic Studies* 43(2): 111-28, 2001.

“Trusting and Trustworthiness,” with Avner Ben-Ner, *Boston University Law Review* 81 (3): 523-551, 2001.

“Why Capital Suppliers (Usually) Hire Workers: What we Know, and What we Need to Know,” with Gregory Dow, *Journal of Economic Behavior and Organization* 43: 319-336, 2000.

“China’s SOE’s: Their Role, Job Creation, and Efficiency in Long-Term Perspective,” with Xiao-yuan Dong, *Modern China* 26: 403-47, 2000.

“On Some Implications of Evolutionary Psychology for the Study of Preferences and Institutions,” with Avner Ben-Ner, *Journal of Economic Behavior and Organization* 43: 91-99, 2000.

“Pre-Reform Industry and State Monopsony in China,” with Xiao-yuan Dong, *Journal of Comparative Economics* 28: 32-60, 2000.

“Can an Evolutionary Approach to Development Predict Post-War Economic Growth?” *Journal of Development Studies* 36(3): 1-30, 2000.

“Pre-Industrial and Post-War Economic Development: Is There a Link?” with John P. Burkett and Catherine Humblet, *Economic Development and Cultural Change*, 47 (3): 471-95, 1999.

“Income Distribution, Government Transfers, and the Problem of Unequal Influence” with William Bassett and John P. Burkett, *European Journal of Political Economy*, 15(2): 207-228, 1999.

"Does egalitarianism have a future?" with John E. Roemer and Joaquim Silvestre,

Journal of Economic Literature 36: 861-902, 1998.

"On the Past and Future of China's Township and Village Owned Enterprises," *World Development* 25: 1639-55, 1997. (Chinese version, pp. 220-253 in Wen Hai, editor, *Chinese Township Village Enterprises: Nature, Experience and Reforms*. Beijing: China Industry and Commerce Association Press, 1997.)

"Productivity and Organization in China's Rural Industries: An Efficiency Frontier Analysis," *Journal of Comparative Economics* 24: 181-201, 1997, with Xiao-yuan Dong.

"China's Collectivization Puzzle: An Alternative Hypothesis," with James K. S. Kung. *Journal of Development Studies* 33: 741-63, 1997.

"China's Rural Industry and Monopsony: An Exploration," *Pacific Economic Review* 1: 59-78, 1996, with Xiao-yuan Dong.

"The Role of Property Rights and Ownership in China's Transition," *China Quarterly* No. 144: 1047-64, 1995; reprinted in Andrew Walder, ed., *China's Transitional Economy*, Oxford University Press, 1996, pp. 85-102.

"Social Capital and Development Capacity: The Example of Rural Tanzania," *Development Policy Review* 13: 5-22, 1995.

"Economic Reform and Smallholder Agriculture in Tanzania: A Discussion of Recent Market Liberalization, Road Rehabilitation, and Technology Dissemination Efforts," *World Development* 23: 311-26, 1995.

"Markets, Hierarchies, and Information: On a Paradox in the Economics of Organization," *Journal of Economic Behavior and Organization* 26: 373-90, 1995.

"Elasticities and Factor Weights for Agricultural Growth Accounting: A Look at the Data for China," *China Economic Review* 5: 191-204, 1994, with Ana F. Chiacu.

"Exit, Voice, and Portfolio Choice: Agency and Public Ownership," *Economics and Politics* 5: 205-18, 1993.

"Productivity Consequences of Alternative Land Division Methods in China's Decollectivization: An Econometric Analysis," *Journal of Development Economics* 42: 357-86, 1993, with Martin Gaynor.

"The Supply of Labour by Individuals to a Chinese Collective Farm: The Case of Dahe Commune," *Economica* 60: 381-96, 1993, with John P. Burkett.

"Incentives and Monitoring in Cooperatives with Labor- Proportionate Sharing Schemes," *Journal of Comparative Economics* 17: 663-686, 1993, with John P. Bonin. (Reprinted in D. Prychitko and J. Vanek, eds., *Producer Cooperatives and Labor-Managed Systems*. London: Edward Elgar, 1996.)

"Theoretical and Empirical Research on Producers' Cooperatives: Will Ever the Twain Meet?" *Journal of Economic Literature* 31: 1290-1320, 1993, with John P. Bonin and Derek C. Jones. (Reprinted in John Pencavel, ed., *The Economics of*

Worker Cooperatives, Edward Elgar Publishing, 2013.)

"Ownership and the Nature of the Firm," *Journal of Comparative Economics* 17: 243-63, 1993. (Reprinted in John Pencavel, ed., *The Economics of Worker Cooperatives*, Edward Elgar Publishing, 2013.)

"The Role of Exit Costs in the Theory of Cooperative Teams," *Journal of Comparative Economics* 16: 596-618, 1992, with Gilbert L. Skillman.

"Dualism and Reform in China," *Economic Development and Cultural Change* 40: 467-93, 1992. (Chinese language version published in 1992 in Beijing; reprinted 2020 in Prema-Chandra Athukorala, ed., *Asian Economic Development*, Edward Elgar Publishing.)

"Factors Behind the Supply and Demand for Less Alienating Work, and Some International Illustrations," *Journal of Economic Studies* 18 (1): 18-41, 1991, with Menachem Rosner. (Reprinted in *International Journal of Sociology and Social Policy* 11: 125-52, 1991, and in Geyer and Heinz, ed., *Alienation, Society and the Individual* [listed below].)

"Effort, Productivity, and Incentives in a 1970's Chinese People's Commune," *Journal of Comparative Economics* 14: 88-104, 1990.

"Pre- and Post-Reform Income Distribution in a Chinese Commune: The Case of Dahe Commune in Hebei Province," *Journal of Comparative Economics* 13: 406-445, 1989, with Bingyuan Hsiung.

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